

Date: March 8, 2016

Memorandum



To: Honorable Chairman Jean Monestime
and Members, Board of County Commissioners

From: Carlos A. Gimenez
Mayor

Agenda Item No. 8(F)(8)

Subject: Recommendation to Ratify Confirmation (Unauthorized) Purchase and Approve a Legacy Purchase for 9-1-1 Equipment and Emergency Notification Software and Services

Recommendation

It is recommended that the Board of County Commissioners (Board) ratify the confirmation purchase, *Contract No. CP9844-PD* in the amount of \$659,265.29, and approve a legacy purchase, *Contract No. EC07-14* in the amount of \$1,500,000, for the purchase of 9-1-1 equipment and emergency notification software and services from Intrado Systems Corporation (Intrado).

Background

In July 2009, the Miami-Dade Police Department procured the Positron 9-1-1 Call Taking System (System) from Intrado via access of a Houston-Galveston Area Council (H-GAC) contract, including ongoing technical and maintenance support services for the System through June 2011 when the contract expired. After expiration of the contract, the Police Department continued to receive needed support services and software upgrades from Intrado from April 1, 2012 through June 30, 2015 without authority, as no contract was in place. The support services were needed to ensure the System's optimal performance and functionality. Intrado is the only vendor that could provide the services as the System is proprietary.

The Police Department intended to request a replacement contract to obtain the required ongoing support services for the System. However, due to changes in Police Department staff responsible for the administration and management of the contract, the replacement contract request was not processed. Intrado did not invoice the County during the period that the services were rendered without a contract, but has subsequently presented an invoice for payment. Accordingly, a confirmation purchase is requested to pay Intrado for the services rendered during the period without a contract.

As a result of the countywide information technology consolidation, the Information Technology Department now manages the operational needs under this contract on behalf of the Police Department. The Information Technology Department has reviewed the process that led to the confirmation purchase and is confident that the issue has been remedied and will not be repeated.

Effective July 1, 2015, the Information Technology Department, on behalf of the Police Department, is procuring support services for the System via a County contract established using the terms of H-GAC Contract No. EC07-14. The contract's one-year term amount through June 30, 2016 was within the County Mayor's delegated authority. A legacy purchase also using the terms of H-GAC Contract No. EC07-14 is required for hardware and software upgrades to obtain a turnkey Intrado Next Generation 911 (NG911) System, a texting solution, a dedicated call reporting solution, associated training of the new System and features, and technical and maintenance support. These services will allow the County to fully develop the components of the communication infrastructure to support emergency 911 call taking functions within the Police Department public safety answering point.

The NG911 upgrade requires a 90-day implementation period and must be completed within the first month of the 2016 Hurricane Season. The upgrade will provide the first step in a regional E911 texting solution. Currently Broward and Palm Beach Counties are coordinating with Miami-Dade

County to deploy the texting to 911 function. A multi-regional partnership will allow for texting to 911 across the three counties.

The purchase is a legacy pursuant to Section 2-8.1(b)(2) of the County Code as competition is impractical since the services are needed to continue to operate the existing proprietary System. There are no plans to eliminate the need for this legacy as long as the proprietary System is in place.

Scope

The impact of this item is countywide in nature.

Fiscal Impact and Funding Source

The fiscal impact for this confirmation purchase is \$659,265.29 and the amount for the legacy purchase is \$1,500,000.

Department	Allocation	Funding Source	Contract Manager
Police	\$659,265.29	911 Fees	Laura Romano
Information Technology	1,500,000.00	911 Fees	Julian Manduley
Total	\$2,159,265.29		

Track Record/Monitor

Sherry Crockett of the Internal Services Department is the Procurement Contracting Officer.

Delegated Authority

If this item is approved, the County Mayor or County Mayor's designee will have the authority to exercise all provisions of the contract pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

Vendor Recommended for Award

Awardee	Address	Principal
Intrado Systems Corp.	11808 Miracle Hills Drive Omaha, NE	Mary A. Hester

Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine contractor responsibility, including verifying corporate status and that there are no performance or compliance issues. The lists that were referenced include: convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to contractor responsibility.

Applicable Ordinances and Contract Measures

- The two (2) percent User Access Program provision did not apply to the confirmation purchase. The two (2) percent program discount does apply to the legacy purchase and will be collected.
- There are no contract measures as these are confirmation and legacy purchases.
- The Local Preference Ordinance does not apply.
- The Living Wage Ordinance does not apply.



Russell Benford
Deputy Mayor



MEMORANDUM

(Revised)

TO: Honorable Chairman Jean Monestime
and Members, Board of County Commissioners

DATE: March 8, 2016

FROM: Abigail Price-Williams
County Attorney

SUBJECT: Agenda Item No. 8(F)(8)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☒ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's ____, 3/5's ____, unanimous ____) to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(8)
3-8-16

RESOLUTION NO. _____

RESOLUTION RATIFYING A CONFIRMATION PURCHASE IN AN AMOUNT OF \$659,265.29 AND APPROVAL OF A LEGACY PURCHASE IN AN AMOUNT NOT TO EXCEED \$1,500,000.00 FOR 9-1-1 EQUIPMENT AND EMERGENCY NOTIFICATION SOFTWARE AND SERVICES; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE CONTRACT DOCUMENT FOR THE CONFIRMATION PURCHASE AWARD AND LEGACY PURCHASE FOR A TOTAL AMOUNT NOT TO EXCEED \$2,159,265.29 AND EXERCISE ALL PROVISIONS OF THE CONTRACT DOCUMENT PURSUANT TO SECTION 2-8.1 OF THE COUNTY CODE AND IMPLEMENTING ORDER 3-38

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. This Board authorizes contract award of a confirmation purchase by a majority vote of the members present.

Section 2. This Board authorizes award of a legacy purchase, Contract No. EC07-14, pursuant to Section 2-8.1(b)(2) of the County Code by a majority vote of the members present.

Section 3. This Board authorizes the County Mayor or County Mayor's designee to execute the contract document in substantially the form attached hereto and incorporated herein, for the confirmation purchase and legacy purchase for a total amount not to exceed \$2,159,265.29 and to exercise all provisions of the contract document pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

The foregoing resolution was offered by Commissioner
who moved its adoption. The motion was seconded by Commissioner
and upon being put to a vote, the vote was as follows:

Jean Monestime, Chairman	
Esteban L. Bovo, Jr., Vice Chairman	
Bruno A. Barreiro	Daniella Levine Cava
Jose "Pepe" Diaz	Audrey M. Edmonson
Sally A. Heyman	Barbara J. Jordan
Dennis C. Moss	Rebeca Sosa
Sen. Javier D. Souto	Xavier L. Suarez
Juan C. Zapata	

The Chairperson thereupon declared the resolution duly passed and adopted this 8th day of March, 2016. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this Resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

Oren Rosenthal

EW
for



AGREEMENT BETWEEN MIAMI-DADE COUNTY
AND INTRADO SYSTEMS CORP.

THIS AGREEMENT made and entered into as of the last date signed below by and between INTRADO SYSTEMS CORP., a corporation organized and existing under the laws of the State of Georgia, having its principal office at 1601 Dry Creek Drive, Longmont, Colorado 80503 (hereinafter referred to as the "Contractor"), and Miami-Dade County, a political subdivision of the State of Florida, having its principal office at 111 N.W. 1st Street, Miami, Florida 33128 (hereinafter referred to as the "County"),

WITNESSETH:

WHEREAS, the County desires to procure hardware, software, professional services, maintenance and support from Contractor to further utilize the Positron 911 call system and its successor systems; and,

WHEREAS, the County and the Contractor desire to enter into an agreement for such services under the terms and conditions set forth in Contract No. EC07-14 entered into between Houston-Galveston Area Council and Contractor and effective August 7, 2014 ("HGAC Contract"), except as amended herein and as proposed in the Contractor's price quote as attached hereto; and,

WHEREAS, the County has been receiving service from Contractor for maintenance and support for the period of April 1, 2012 through June 30, 2015 without a formal Agreement with Contractor; and,

WHEREAS, the County desires to compensate the Contractor for such services as provided herein; and,

WHEREAS, the County and the Contractor desire to enter into a Legacy agreement, as such term is defined by Section 2-8.1 of the Code of Miami-Dade County, for the provision of future services and as full and complete payment for past services rendered;

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained, the parties hereto agree as follows:

ARTICLE 1: ADOPTION OF HGAC CONTRACT

The County and the Contractor hereby adopt all terms and conditions of the HGAC Contract (attached hereto as "Attachment A"), as amended by the terms and conditions of this Agreement, the Contractor's price quote (attached hereto as "Attachment B"), and the Contractor's Web Terms for Services, Software and Equipment (attached hereto as "Attachment C"). Such terms and conditions in the Attachments shall apply as if restated herein, unless amended, and the County shall have all similar and applicable rights and obligations of the Houston-Galveston Area Council of Governments and the Contractor shall have all rights and obligations of the Contractor except as herein amended.

ARTICLE 2. ORDER OF PRECEDENCE

If there is a conflict between or among the provisions of this Agreement, the order of precedence is as follows: 1) this Agreement, 2) the Contractor Price Quote (Attachment B), 3) the HGAC Contract (Attachment A); and 4) the Web Terms for Services, Software and Equipment (Attachment C).

ARTICLE 3: ADDITIONAL AND AMENDED TERMS



- The Contractor shall complete Miami-Dade County Vendor Registration via PMS' online Vendor Portal: <http://www.miamidade.gov/procurement/vendor-registration.asp>.
- Upon County's notification, the Contractor shall furnish to the Internal Services Department, Procurement Management Division, Certificates of Insurance that indicate that insurance coverage has been obtained, which meets the requirements as outlined below:
 1. Worker's Compensation Insurance for all employees of the Contractor as required by Florida Statute 440.
 2. Public Liability Insurance on a comprehensive basis in an amount not less than \$300,000 combined single limit per occurrence for bodily injury and property damage. **Miami-Dade County must be shown as an additional insured with respect to this coverage.**
 3. Automobile Liability Insurance covering all owned, non-owned, and hired vehicles used in connection with the Services, in an amount not less than \$300,000 combined single limit per occurrence for bodily injury and property damage.
 4. Professional Liability Insurance in an amount not less than \$1,000,000 per claim.

The company must be rated no less than "A-" as to management, and no less than "Class VII" as to financial strength by A.M. Best Company, Oldwick, New Jersey, or its equivalent, subject to the approval of the County Risk Management Division.

OR

The company must hold a valid Florida Certificate of Authority as shown in the latest "List of All Insurance Companies Authorized or Approved to Do Business in Florida", issued by the State of Florida Department of Financial Services and are members of the Florida Guaranty Fund.

The mailing address of Miami-Dade County as the certificate holder must appear on the certificate of insurance as follows:

**Miami-Dade County
111 N.W. 1st Street
Suite 1300
Miami, Florida 33128-1974**

- Pursuant to Miami Dade County Ordinance No. 97-215, all orders issued by our agency under this contract will be subject to the Independent Private Sector Inspector General (IG) requirements. This ordinance requires a ¼ of 1% reduction from the total price of the vendor's invoice.
- Pursuant to Miami-Dade Ordinance No. 03-192, the County has established the User Access Program (UAP). This ordinance requires that contract awards issued by Internal Services Department, Procurement Management (PM) require a 2% reduction from the total price of any vendor invoice issued.
- This Contract, including appendices, and all matters relating to this Contract (whether in contract, statute, tort (such as negligence), or otherwise) shall be governed by, and construed in accordance with, the laws of



the State of Florida. Venue shall be Miami-Dade County.

- The Contractor agrees that under the provisions of this Agreement, the Contractor shall invoice the County in accordance with the payment schedule outlined in Attachment B. It is the policy of Miami-Dade County that payment for all purchases by County agencies and the Public Health Trust shall be made in a timely manner and that interest payments be made on late payments. All firms, including Small Business Enterprises, providing goods and services to the County, shall receive payment to maintain sufficient cash flow. In accordance with Florida Statutes, Section 218.74 and Section 2-8.1.4 of the Miami-Dade County Code, the time at which payment shall be due from the County or the Public Health Trust shall be forty-five (45) days from receipt of a proper invoice. Billings from prime Contractors under services and goods contracts with the County or Public Health Trust, that are Small Business Enterprise contract set-aside, bid preference or contain a subcontractor goal, shall be promptly reviewed and payment made by the County or Trust on those amounts not under dispute within fourteen (14) calendar days of receipt of such billing by the County or the Trust pursuant to Sections 2-8.1.1.1.1 and 2-8.1.1.1.2 of the Miami-Dade County Code. All payments due from the County or the Public Health Trust, and not made within the time specified by this section shall bear interest from thirty (30) days after the due date at the rate of one percent (1%) per month on the unpaid balance. Further, proceedings to resolve disputes for payment of obligations shall be concluded by final written decision of the County Mayor, or his or her designee(s), not later than sixty (60) days after the date on which the proper invoice was received by the County or the Public Health Trust.

In accordance with Miami-Dade County Implementing Order 3-9, Accounts Receivable Adjustments, if money is owed by the Contractor to the County, whether under this Contract or for any other purpose, the County reserves the right to retain such amount from payment due by County to the Contractor under this Contract. Such retained amount shall be applied to the amount owed by the Contractor to the County. The Contractor shall have no further claim to such retained amounts (if properly retained) which shall be deemed full accord and satisfaction of the amount due by the County to the Contractor for the applicable payment due herein.

Invoices and associated back-up documentation shall be submitted in duplicate by the Contractor to the County as follows:

Miami-Dade County
Information Technology Department
Accounts Payable
5680 SW 87th Avenue
Miami, FL 33173
Attn: Miriam Alfonso
305.596.8702
alfonsm@miamidade.gov

The County may at any time designate a different address and/or contact person by giving written notice to the other party.

- The Contract shall continue through the last day of the twelfth (12) month following that date of the parties' signature, whichever is later. The County, at its sole discretion, reserves the right to exercise the option to renew this Contract for a period for one (1) additional year or as otherwise set forth in Attachment B.

ARTICLE 4: COMPENSATION FOR PRIOR SERVICES RENDERED

The County and Contractor agree that the County shall pay Contractor the sum total of \$659,265.29 for all services rendered from April 1, 2012 to June 30, 2015 ("Unauthorized Service Period") including, but not limited to, any



maintenance and support services provided. These amounts will not be subject to the 2% discount on invoices described in Article 3 above. Contractor shall invoice such amounts promptly following execution of this Agreement, and such amounts shall be paid within 45 days in accordance with the payment terms set forth in Article 3 above. Contractor acknowledges and agrees that no further compensation or payment shall be due from the County for any reason for work performed within the Unauthorized Service Period and fully releases the County and all its agents and employees from all claims, whether asserted or unasserted, during the Unauthorized Service Period.

ARTICLE 5: COMPENSATION IN ACCORDANCE WITH CONTRACTOR PRICE QUOTE

The compensation for all items, work, and services performed under this Contract, including all costs associated with such items, work and services, shall be in accordance with Attachment B. The County shall have no obligation to pay the Contractor any additional sum in excess of this amount for the item, work, and services contained within Attachment B, except for a change and/or modification to the Contract, which is approved and executed in writing by the County and the Contractor. Further, it is understood that that County has interest in purchasing the third party ECATS reporting functionality and that pricing is not available at this time. In the event that the Contractor is able to offer the ECATS functionality prior to the expiration of this agreement and the County wishes to purchase the same, the parties shall mutually agree upon pricing prior to such purchase.

IN WITNESS WHEREOF, the parties have executed this Agreement effective as of the date of the parties' signature below, whichever is later.

Intrado Systems Corp.

By: *Ronald Beaumont*

Name: RONALD BEAUMONT

Title: PRESIDENT

Date: 2/3/16

Attest: *Judy Anne Friedrich*

Corporate Secretary/Notary Public

Miami-Dade County

By: _____

Name: Carlos A. Gimenez

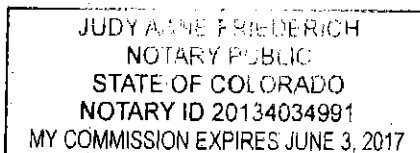
Title: Mayor

Date: _____

Attest: _____

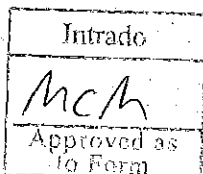
Clerk of the Board

Corporate Seal/Notary Seal



Approved as to form
and legal sufficiency

Assistant County Attorney





ATTACHMENT A

HGAC CONTRACT

A CONTRACT BETWEEN
HOUSTON-GALVESTON AREA COUNCIL
Houston, Texas
AND
INTRADO SYSTEMS CORP.
Longmont, Colorado

This Contract is made and entered into by the Houston-Galveston Area Council of Governments, hereinafter referred to as H-GAC, having its principal place of business at 3555 Timmons Lane, Suite 120, Houston, Texas 77027, AND, Intrado Systems Corp. hereinafter referred to as the CONTRACTOR, having its principal place of business at 1601 Dry Creek Drive, Longmont, Colorado 80503.

ARTICLE 1:**SCOPE OF SERVICES**

The parties have entered into a 9-1-1 Equipment & Emergency Notification Software and Services Contract to become effective as of July 1, 2014, and to continue through June 30, 2016 (the "Contract"), subject to extension upon mutual agreement of the CONTRACTOR and H-GAC. H-GAC enters into the Contract as Agent for participating governmental agencies, each hereinafter referred to as END USER, for the purchase of 9-1-1 Equipment & Emergency Notification Software and Services offered by the CONTRACTOR. The CONTRACTOR agrees to sell 9-1-1 Equipment & Emergency Notification Software and Services through the H-GAC Contract to END USERS.

ARTICLE 2:**THE COMPLETE AGREEMENT**

The Contract shall consist of the documents identified below in order of precedence:

1. The text of this Contract form, including but not limited to, Attachment A
2. General Terms and Conditions
3. Proposal Specifications No: EC07-14, including any relevant suffixes
4. CONTRACTOR's Response to Proposal No: EC07-14, including but not limited to, prices and options offered

All of which are either attached hereto or incorporated by reference and hereby made a part of this Contract, and shall constitute the complete agreement between the parties hereto. This Contract supersedes any and all oral or written agreements between the parties relating to matters herein. Except as otherwise provided herein, this Contract cannot be modified without the written consent of both parties.

ARTICLE 3:**LEGAL AUTHORITY**

CONTRACTOR and H-GAC warrant and represent to each other that they have adequate legal counsel and authority to enter into this Contract. The governing bodies, where applicable, have authorized the signatory officials to enter into this Contract and bind the parties to the terms of this Contract and any subsequent amendments thereto.

ARTICLE 4:**APPLICABLE LAWS**

The parties agree to conduct all activities under this Contract in accordance with all applicable rules, regulations, directives, issuances, ordinances, and laws in effect or promulgated during the term of this Contract.

ARTICLE 5:**INDEPENDENT CONTRACTOR**

The execution of this Contract and the rendering of services prescribed by this Contract do not change the independent status of H-GAC or CONTRACTOR. No provision of this Contract or act of H-GAC in performance of this Contract shall be construed as making CONTRACTOR the agent, servant or employee of H-GAC, the State of Texas or the United States Government. Employees of CONTRACTOR are subject to the exclusive control and supervision of CONTRACTOR. CONTRACTOR is solely responsible for employee payrolls and claims arising therefrom.

ARTICLE 6:**END USER AGREEMENTS**

H-GAC acknowledges that the END USER may choose to enter into an End User Agreement with the CONTRACTOR through this Contract and that the term of said Agreement may exceed the term of the H-GAC Contract. However this acknowledgement is not to be construed as H-GAC's endorsement or approval of the End User Agreement terms and conditions. CONTRACTOR agrees not to offer to, agree to or accept from END USER any terms or conditions that conflict with or contravene those in CONTRACTOR's H-GAC contract. Further, termination of this Contract for any reason shall not result in the termination of the underlying End User Agreements entered into between CONTRACTOR and any END USER which shall, in each instance, continue pursuant to their stated terms and duration. The only effect of termination of this Contract is that CONTRACTOR will no longer be able to enter into any new End User Agreements with END USERS pursuant to this Contract. Applicable H-GAC order processing charges will be due and payable to H-GAC on any End User Agreements surviving termination of this Contract between H-GAC and CONTRACTOR.

ARTICLE 7:**SUBCONTRACTS & ASSIGNMENTS**

CONTRACTOR agrees not to subcontract, assign, transfer, convey, sublet or otherwise dispose of this Contract or any right, title, obligation or interest it may have therein to any third party without prior written notice to H-GAC. H-GAC reserves the right to accept or reject any such change. CONTRACTOR shall continue to remain responsible for all performance under this Contract regardless of any subcontract or assignment. H-GAC shall be liable solely to CONTRACTOR and not to any of its Subcontractors or Assignees.

ARTICLE 8:**EXAMINATION AND RETENTION OF CONTRACTOR'S RECORDS**

CONTRACTOR shall maintain during the course of its work, complete and accurate records of items that are chargeable to END USER under this Contract. H-GAC, through its staff or its designated public accounting firm, the State of Texas, or the United States Government shall have the right at any reasonable time to inspect copy and audit those records on or off the premises of CONTRACTOR. Failure to provide access to records may be cause for termination of this Contract. CONTRACTOR shall maintain all records pertinent to this Contract for a period of not less than five (5) calendar years from the date of acceptance of the final contract closeout and until any outstanding litigation, audit or claim has been resolved. The right of access to records is not limited to the required retention period, but shall last as long as the records are retained. CONTRACTOR further agrees to include in all subcontracts under this Contract, a provision to the effect that the subcontractor agrees that H-GAC'S duly authorized representatives, shall, until the expiration of five (5) calendar years after final payment under the subcontract or until all audit findings have been resolved, have access to, and the right to examine and copy any directly pertinent books, documents, papers, invoices and records of such subcontractor involving any transaction relating to the subcontract.

ARTICLE 9:**REPORTING REQUIREMENTS**

CONTRACTOR agrees to submit reports or other documentation in accordance with the General Terms and Conditions of the Proposal Specifications. If CONTRACTOR fails to submit to H-GAC in a timely and satisfactory manner any such report or documentation, or otherwise fails to satisfactorily render performance hereunder, such failure may be considered cause for termination of this Contract.

ARTICLE 10:**MOST FAVORED CUSTOMER CLAUSE**

If CONTRACTOR, at any time during this Contract, routinely enters into agreements with other governmental customers within the State of Texas, and offers the same or substantially the same products/services offered to H-GAC on a basis that provides prices, warranties, benefits, and or terms more favorable than those provided to H-GAC, CONTRACTOR shall notify H-GAC within ten (10) business days thereafter of that offering and this Contract shall be deemed to be automatically amended effective retroactively to the effective date of the most favorable contract, wherein CONTRACTOR shall provide the same prices, warranties, benefits, or terms to H-GAC and its END USER. H-GAC shall have the right and option at any time to decline to accept any such change, in which case the amendment shall be deemed null and void. If CONTRACTOR is of the opinion that any apparently more favorable price, warranty, benefit, or term charged and/or offered a customer during the term of this Contract is not in fact most favored treatment, CONTRACTOR shall within ten (10) business days notify H-GAC in writing, setting forth the detailed reasons CONTRACTOR believes aforesaid offer which has been deemed to be a most favored treatment, is not in fact most favored treatment. H-GAC, after due consideration of such written explanation, may decline to accept such explanation and thereupon this Contract between H-GAC and CONTRACTOR shall be automatically amended, effective retroactively, to the effective date of the most favored agreement, to provide the same prices, warranties, benefits, or terms to H-GAC.

The Parties accept the following definition of routine: A prescribed, detailed course of action to be followed regularly; a standard procedure.
EXCEPTION: This clause shall not be applicable to prices and price adjustments offered by a bidder, proposer or contractor, which are not within bidder's/ proposer's control [example; a manufacturer's bid concession], or to any prices offered to the Federal Government and its agencies.

ARTICLE 11:**SEVERABILITY**

All parties agree that should any provision of this Contract be determined to be invalid or unenforceable, such determination shall not affect any other term of this Contract, which shall continue in full force and effect.

ARTICLE 12:**DISPUTES**

Any and all disputes concerning questions of fact or of law arising under this Contract, which are not disposed of by agreement, shall be decided by the Executive Director of H-GAC or his designee, who shall reduce his decision to writing and provide notice thereof to CONTRACTOR. The decision of the Executive Director or his designee shall be final and conclusive unless, within thirty (30) days from the date of receipt of such notice, CONTRACTOR requests a rehearing from the Executive Director of H-GAC. In connection with any rehearing under this Article, CONTRACTOR shall be afforded an opportunity to be heard and offer evidence in support of its position. The decision of the Executive Director after any such rehearing shall be final and conclusive. CONTRACTOR may, if it elects to do so, appeal the final and conclusive decision of the Executive Director to a court of competent jurisdiction. Pending final decision of a dispute hereunder, CONTRACTOR shall proceed diligently with the performance of this Contract and in accordance with H-GAC'S final decision.

ARTICLE 13:**LIMITATION OF CONTRACTOR'S LIABILITY**

Except as specified in any separate writing between the CONTRACTOR and an END USER, CONTRACTOR's total liability under this Contract, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, but excluding its obligation to indemnify H-GAC described in Article 14, is limited to the price of the particular products/services sold hereunder, and CONTRACTOR agrees either to refund the purchase price or to repair or replace product(s) that are not as warranted. In no event will CONTRACTOR be liable for any loss of use, loss of time, inconvenience, commercial loss, lost profits or savings or other incidental, special or consequential damages to the full extent such use may be disclaimed by law. CONTRACTOR understands and agrees that it shall be liable to repay and shall repay upon demand to END USER any amounts determined by H-GAC, its independent auditors, or any agency of State or Federal government to have been paid in violation of the terms of this Contract.

ARTICLE 14:**LIMIT OF H-GAC'S LIABILITY AND INDEMNIFICATION OF H-GAC**

H-GAC's liability under this Contract, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, is limited to its order processing charge. In no event will H-GAC be liable for any loss of use, loss of time, inconvenience, commercial loss, lost profits or savings or other incidental, special or consequential damages to the full extent such use may be disclaimed by law. Contractor agrees, to the extent permitted by law, to defend and hold harmless H-GAC, its board members, officers, agents, officials, employees, and indemnities from any and all claims, costs, expenses (including reasonable attorney fees), actions, causes of action, judgments, and liens arising as a result of CONTRACTOR's negligent act or omission under this Contract. CONTRACTOR shall notify H-GAC of the threat of lawsuit or of any actual suit filed against CONTRACTOR relating to this Contract.

ARTICLE 15:**TERMINATION FOR CAUSE**

H-GAC may terminate this Contract for cause based upon the failure of CONTRACTOR to comply with the terms and/or conditions of the Contract; provided that H-GAC shall give CONTRACTOR written notice specifying CONTRACTOR'S failure. If within thirty (30) days after receipt of such notice, CONTRACTOR shall not have either corrected such failure, or thereafter proceeded diligently to complete such correction, then H-GAC may, at its option, place CONTRACTOR in default and the Contract shall terminate on the date specified in such notice. CONTRACTOR shall pay to H-GAC any order processing charges due from CONTRACTOR on that portion of the Contract actually performed by CONTRACTOR and for which compensation was received by CONTRACTOR.

ARTICLE 16:**TERMINATION FOR CONVENIENCE**

Either H-GAC or CONTRACTOR may cancel or terminate this Contract at any time by giving thirty (30) days written notice to the other. CONTRACTOR may be entitled to payment from END USER for services actually performed; to the extent said services are satisfactory to END USER. CONTRACTOR shall pay to H-GAC any order processing charges due from CONTRACTOR on that portion of the Contract actually performed by CONTRACTOR and for which compensation is received by CONTRACTOR.

ARTICLE 17:**CIVIL AND CRIMINAL PROVISIONS AND SANCTIONS**

CONTRACTOR agrees that it will perform under this Contract in conformance with safeguards against fraud and abuse as set forth by H-GAC, the State of Texas, and the acts and regulations of any funding entity. CONTRACTOR agrees to notify H-GAC of any suspected fraud, abuse or other criminal activity related to this Contract through filing of a written report promptly after it becomes aware of such activity.

ARTICLE 18:**GOVERNING LAW & VENUE**

This Contract shall be governed by the laws of the State of Texas. Venue and jurisdiction of any suit or cause of action arising under or in connection with this Contract shall lie exclusively in Harris County, Texas. Disputes between END USER and CONTRACTOR are to be resolved in accord with the law and venue rules of the state of purchase. CONTRACTOR shall immediately notify H-GAC of such disputes.

ARTICLE 19:**PAYMENT OF H-GAC ORDER PROCESSING CHARGE**

CONTRACTOR agrees to sell its products to END USERS based on the pricing and other terms of this Contract, including, but not limited to, the payment of the applicable H-GAC order processing charge. On notification from an END USER that an order has been placed with CONTRACTOR, H-GAC will invoice CONTRACTOR for the applicable order processing charge. Upon delivery of any product/service by CONTRACTOR and acceptance by END USER, CONTRACTOR shall, within thirty (30) calendar days or ten (10) business days after receipt of payment, whichever is less, pay H-GAC the full amount of the applicable order processing charge, whether or not CONTRACTOR has received an invoice from H-GAC. For sales made by CONTRACTOR based on this contract, including sales to entities without Interlocal Contracts, CONTRACTOR shall pay the applicable order processing charges to H-GAC. Further, CONTRACTOR agrees to encourage entities who are not members of H-GAC's Cooperative Purchasing Program to execute an H-GAC Interlocal Contract. H-GAC reserves the right to take appropriate actions including, but not limited to, contract termination if CONTRACTOR fails to promptly remit H-GAC's order processing charge. In no event shall H-GAC have any liability to CONTRACTOR for any goods or services an END USER procures from CONTRACTOR.

ARTICLE 20:**LIOUIDATED DAMAGES**

Any liquidated damages terms will be determined between CONTRACTOR and END USER at the time END USER's purchase order is placed.

ARTICLE 21:**PERFORMANCE AND PAYMENT BOND FOR INDIVIDUAL ORDERS**

H-GAC's contractual requirements DO NOT include a Performance & Payment Bond (PPB), and offered pricing should reflect this cost saving. However, CONTRACTOR must be prepared to offer a PPB to cover any specific order if so requested by END USER. CONTRACTOR shall quote a price to END USER for provision of any requested PPB, and agrees to furnish the PPB within ten business (10) days of receipt of END USER's purchase order.

ARTICLE 22:**CHANGE OF CONTRACTOR STATUS**

CONTRACTOR shall immediately notify H-GAC, in writing, of ANY change in ownership, control, dealership/franchise status, Motor Vehicle license status, or name, and shall also advise whether or not this Contract shall be affected in any way by such change. H-GAC shall have the right to determine whether or not such change is acceptable, and to determine what action shall be warranted, up to and including cancellation of Contract.

ARTICLE 23:**LICENSING REQUIRED BY TEXAS MOTOR VEHICLE BOARD (IF APPLICABLE)**

CONTRACTOR will for the duration of this Contract maintain current licenses that are required by the Texas Motor Vehicle Commission Code. If at any time during this Contract period, any CONTRACTOR'S license is not renewed, or is denied or revoked, CONTRACTOR shall be deemed to be in default of this Contract unless the Motor Vehicle Board issues a stay or waiver. Contractor shall promptly provide copies of all current applicable Texas Motor Vehicle Board documentation to H-GAC upon request.

IN WITNESS WHEREOF, the parties have caused this Contract to be executed by their duly authorized representatives.

Signed for Houston-Galveston
Area Council, Houston, Texas:

[Signature]
Eugene Strick, Executive Director

Attest for Houston-Galveston
Area Council, Houston, Texas:

[Signature]
Debra Vick, Director of Public Services

Date: August 7, 2014

Signed for Intrado Systems Corp.
Longmont, Colorado:

Printed Name & Title: Mary Healer, President

Date: 6-25-2015

Attest for Intrado Systems Corp.
Longmont, Colorado:

Printed Name & Title: Chayn Lush, Contract Specialist

Date: June 25, 2014

Intrado
<i>[Signature]</i>
Approved as to Form

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

<u>H-GAC Product Code</u>	<u>Item Description</u>	<u>Offered Price</u>
912850	Positron VIPER Integrated ACD (Per Position)	\$ 2,246.25
912760/2	V-Viper Base Equipment Two Position Bundle	\$ 27,075.00
912760/3	V-Viper Base Equipment Three Position Bundle	\$ 29,550.00
912760/4	V-Viper Base Equipment Four Position Bundle	\$ 35,662.50
912760/5	V-Viper Base Equipment Five Position Bundle	\$ 38,100.00
912750	V-VIPER Cabinet	\$ 2,000.00
912806	24-Port Switch with QoS	\$ 825.00
913229	Call Routing Monitor Server License	\$ 3,750.00
950106	Professional Services (After Hours per Hour)	\$ 300.00
913652	Audio Junction cable (2 audio in 1 speaker out)	\$ 85.00
912870/1T1	Mediant 1000 Spare Part Digital Voice Module Single Span	\$ 2,470.00
912870/2T1	Mediant 1000 Spare Part Digital Voice Module Dual Span	\$ 4,650.00
912870/4T1	Mediant 1000 Spare Part Digital Voice Module Quad Span	\$ 9,530.00
912870/AC	Mediant 1000 Spare AC Power Supply Module	\$ 350.00
912870/CHA	Mediant 1000 Chassis With AC Power- W/O Telephony Interfaces	\$ 1,670.00
912870/4BRI	Mediant 1000 Spare part - Quad BRI Module	\$ 650.00
912870/LIC	Mediant 1000 Access License (per Chassis)	\$ 7,031.25
920100/CD	Power MIS Media and Documentation	\$ 75.00
920101	Power MIS Concurrent Client Access License (CCAL)	\$ 302.25
920102	Power MIS Data Access License	\$ 635.25
920200/CD	Regional MIS Media and Documentation	\$ 75.00
913100	Power 911 Client Access License (CAL)	\$ 7,496.25
913100/CD	Power 911 CD Media and Documentation	\$ 75.00
915100/CD	SW Positron SENTRY	\$ 56.25
919000/CD	Power Monitor Media and Documentation	\$ 75.00
919001/CD	Desktop Power Monitor for ACD Queue Media and Documentation	\$ 75.00
919100	Power MAP Standard Edition Software License	\$ 3,339.00
914413	G2 UPS (UNINTERRUPTABLE PWR SUPPLY)	\$ 1,228.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Priced
914514	Color Laser Printer	\$ 1,062.79
E10219	Computer Keyboard	\$ 60.00
400163/1	304S Standard Handset, Black	\$ 36.86
912813/M	48V Power Supply Module - VIPER System	\$ 804.00
100P000200-001	Rackmount Modem DDS to 64 kbps Full Duplex PTP & PTMP	\$ 565.00
913606	Custom Connection Box W/Y Cable	\$ 336.00
912890	VIPER Software Media Set	\$ 75.00
919001	Desktop Power Monitor for ACD Queue SW License	\$ 750.00
100-990000-094/75	100Base T Cabling 75 Feet	\$ 100.00
100-990000-094/25	100Base T Cabling 25 Feet	\$ 100.00
100P000088-001	USB to Headset Adapter with in Line Volume and Mute Control	\$ 156.00
919502	MSAG Validation	\$ 1,200.00
919503	ALI Database Validation	\$ 1,000.00
GHS-VAL	Map Data Validation and Testing	\$ 1,500.00
100-990000-094/100	100Base T Cabling 100 Feet	\$ 100.00
915001/11	GPS Command Center Package with OCXO Oscillator and Present/Tense Software - 2 networks	\$ 11,840.00
920100	Power MIS Server Software License (SSL)	\$ 695.25
912870/CT1	GW - Access License - CAMA over T1 (per chassis)	\$ 12,000.00
207-990000-046	Cable Cheat - 25PR, 25', MF	\$ 150.00
950525	Factory Acceptance Testing	\$ 25,000.00
912802/1	VIPER Primary Application Server	\$ 3,650.00
912803/1	VIPER Primary VoIP Soft Switch	\$ 2,650.00
912813	48V Power Supply and Shelf - VIPER System	\$ 995.00
912822/1	VIPER Secondary Application Server	\$ 3,250.00
912823/1	VIPER Secondary VoIP Soft Switch	\$ 2,650.00
914145	Remotely Anywhere Workstation	\$ 61.00
914146	Remotely Anywhere Server Edition	\$ 106.00
912880	Rack Power Strip, 15A, L5-15P Twist-Lock In / 8 x 5-15R Out	\$ 200.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Price
912881	Rack Power Strip, 20A, L5-20P Twist-Lock In / 6 x 5-20R Out	\$ 200.00
912800	VIPER Gateway Shelf	\$ 742.50
912801	CAMA Interface Module (CIM)	\$ 2,017.50
912817	7 Foot IT Cabinet	\$ 5,910.00
914414	G2 Rackmount UPS 1000VA	\$ 1,695.00
913202	Power 911 Server Access License	\$ 1,496.25
913228	CAD Router Software	\$ 3,750.00
913601	Digital Backup Phone Switchbox	\$ 375.00
913605	CC Box with Straight Cable	\$ 750.00
913651	ITRR Audio Junction Box	\$ 316.00
919300	Power MAP Base ESRI Editing Software	\$ 3,810.00
919101	Power MAP Enterprise Edition Server License	\$ 11,250.00
919102	Power MAP Enterprise Edition Client License	\$ 1,875.00
914520	IWS External Fax/Modem	\$ 160.00
914724	Amplified Speakers (2)	\$ 23.00
914622	19" 2 Post Rack (Relay) H-FRAM	\$ 450.00
919000	Power Monitor Software License	\$ 7,496.25
914422	Additional Backup Executive SQL Agent	\$ 1,079.50
Q914410	Tower UPS, 1000VA, 670W	\$ 740.00
915109/P	Alarm Panel (Includes Power Supply)	\$ 990.00
912810/T1HW	Single T1 HWIC For 1921 Router	\$ 720.00
912841/1	VOIP Phone - SNOM 370	\$ 450.00
P10040	Span Port Set	\$ 995.00
917310	ePrinter Software	\$ 1,200.00
913351	XDC Server License	\$ 2,250.00
913353	XDC Client License	\$ 375.00
B10568	SERVER, Power LVR48 (no channel unit, Rack Option) : Audiolog 5000-Series PRO Redundant, WIN 2008	\$ 4,708.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Price
E10569	SERVER, Power LVR 96(no channel unit) :Audiolog 5000-Series MAX-PRO/Dual Core, WIN 2008	\$ 5,577.00
P10055	Verint Tehnical Training	\$ 1,538.00
914950	IWS Server RACK Bundle - Type A	\$ 5,415.00
914951	IWS Server RACK Bundle - Type B	\$ 8,595.00
914434/T	Tape Backup Unit - Tapes (5), DAT 160	\$ 210.00
914434/D	Tape Drive Internal, USB, DAT 160	\$ 980.00
914434	Tape Backup and Software Solution Symantec Backup Exec2010 _R2 for Windows Servers	\$ 2,850.00
914434/R	Tape Backup, Rack-mount kit	\$ 650.00
914421	Additional Backup Executive Server Agent	\$ 317.50
MS-INS	MapSAG Installation, Configuration, Training in Year One	\$ 5,600.00
MF-DOC	MapFlex 911 Documentation	\$ 100.00
914385/5	HP Care Pack 5 YRS 4 Hour 24 x 7 FOR DL160	\$ 1,500.00
915007	Ethernet Time Server	\$ 2,035.00
912645	ACDR & Maintenance Printers	\$ 800.00
914840/1	Modem DSU/CSU (Digital)- 2 units	\$ 2,550.00
914840/2	Modem DSU/CSU (Digtal)- 1 unit	\$ 1,200.00
950105	Professional Services (per Hour)	\$ 200.00
950104	Professional Services (per Day)	\$ 1,500.00
950100	Site Survey (per Site)	\$ 1,500.00
950400	Pre-out Verification	\$ 1,500.00
950500	Cut-over Assistance	\$ 1,500.00
960580	Travel Fee per Person	\$ 1,250.00
950850	IWS Staging - up to 8 Positions	\$ 3,000.00
950851	IWS Staging - each Additional Position	\$ 250.00
950856	Backroom Staging - up to 8 Positions	\$ 3,000.00
950857	Backroom Staging - each Additional Position	\$ 250.00
960801	End User Training Services (Full Class of 8 Students, Max 8hrs Day)	\$ 1,500.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Priced
960802	Technical Training Services (Full Class of 4 Students, Max 8hrs Day)	\$ 2,000.00
960575	Living Expense per Day per Person	\$ 200.00
913810/1	Power 911 Centrex Interface Kit	\$ 3,000.00
914580	48 Port Patch Panel	\$ 139.00
914603	VGA Monitor Extension Cable	\$ 33.00
914604	PS2 Extension Cable 6'	\$ 5.00
914605	USB Extension Cable 6'	\$ 6.00
914423	Backup Executive for Windows Server	\$ 740.00
912810	IP Phone - SNOM 320	\$ 350.00
912810/E	Quad Ethernet WIC for 1841/1921 Router	\$ 600.00
912827	VIPER Backroom Mounting Kit	\$ 2,667.00
913152	Power 911 Add-On Recorder for Radio	\$ 450.00
914513	Laser Printer	\$ 1,410.00
914408	NIC 10/100 for Teaming	\$ 101.00
960103	Network Cabling	\$ 250.00
914406	NIC Additional 10/100	\$ 55.00
914407	NIC Additional 1GB	\$ 121.00
960101	CAT 5 Cable	\$ 225.00
950858	Backroom Staging - Additional work when no Cabinet	\$ 3,000.00
914711	Four Post Rack	\$ 1,490.00
919110	Power MAP Pictometry Interface	\$ 225.00
913811	SPAU ALI Server Software	\$ 2,250.00
913812	KSI Emulator Software	\$ 2,250.00
911SIP	9-1-1 Ingress via SIP - License per position	\$ 371.25
915107	16 Port Digital I/O Controller	\$ 990.00
950859	Backroom Staging - For Second Cabinet	\$ 1,500.00
960108/1	One (1) Hour of eLearning	\$ 200.00
960108/2	Two (2) Hours of eLearning	\$ 295.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Priced
960108/3	Three (3) Hours of eLearning	\$ 395.00
960108/4	Additional Connection	\$ 40.00
912920	BCCP Workstation License	\$ 746.25
914606/12	PC Speaker Extension Cable 12ft	\$ 14.00
950515	System Architecture Services (per Day)	\$ 1,500.00
919102/CD	Power MAP Enterprise Edition - Client Media	\$ 56.25
919100/CD	Power MAP Standard Edition Media	\$ 56.25
913981/68	Add-On Enabler License for VoIP Delivery (Enables VOIP Delivery From VIPRR Switch)	\$ 5,769.23
913850/S	IWS Viper Enabling Kit (Sonic)	\$ 2,437.50
914243/G6	Hard Drive Disk 146GB 6G SAS 10K 2.5" DP ENT	\$ 579.00
914244/G6	300GB SAS Hot plug Hard Disk for ML350, DL160, DL380	\$ 877.00
914121/1	IWS Workstation - Software and Configuration	\$ 273.00
914121/2	IWS Server - Underlying Software	\$ 2,627.00
914121/3	IWS Object Server - Underlying Software	\$ 1,398.00
919510	GIS Data Update Service per Position	\$ 500.00
919511	Data Manipulation Service per Day	\$ 1,500.00
914102	IWS Workstation	\$ 1,395.00
400278/1	Handset BLK with 9 Foot Coilecord	\$ 72.00
960840	Self Maintenance Training (on Site)	\$ 10,000.00
912818	VIPER IEN XML API Access License	\$ 7,440.00
E10004	Rocket Port Express Quadcable DB9, PCIe Card	\$ 365.00
E10005	Rocket Port Express Octacable DB9, PCIe Card	\$ 465.00
914940	I/O Control - Per Position	\$ 137.50
E10045	19 Inch LCD Touch Screen - Wide	\$ 1,015.00
E10046	22 Inch LCD Touch Screen - Wide	\$ 1,570.00
E10033	500GB 3G SATA 7,2K rpm LFF (3.5-inch) Non-hot Plug Midline	\$ 185.00
914706/G6	Dual Position Arbitrator USB and PS/2	\$ 415.00
914707/G6	Quad Position Arbitrator USB and PS/2	\$ 595.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Price
930112/1	VIPER Integrated IEN XML ALI Interface	\$ 11,625.00
912807	4 FOOT IT CABINET	\$ 3,300.00
912816	Cisco 2960-S 24 port switch	\$ 2,590.00
912819/24	Cisco 3750 24 port switch	\$ 3,445.00
912819/48	Cisco 3750 48 port switch	\$ 6,035.00
E10070	Audiolog Operational Recording Bundle	\$ 380.00
E10071	Audiolog Operational QM Bundle	\$ 524.00
100P000026-001	CTI Integration and licensing for M/A-Com P25IP via VNIC Interface CTILink-Macom-P25IP-VNIC	\$ 11,570.00
100P000024-001	CTI Integration and licensing for M/A-Com EDACS via TRIM or TRIM PC Interface	\$ 11,570.00
100P000025-001	CTI Integration and licensing for M/A-Com OpenSky via VNIC interface CTILink-Macom-OpenSky-VNIC	\$ 11,570.00
100P000027-001	OTAR Support and licensing for M/A-Com P25IP systems that use Over-the-Air-Rekeying (OTAR)	\$ 11,570.00
E10077	Harris DoD hardening production process	\$ 11,570.00
E10078	CTI Integration and licensing for Motorola Dimetra	\$ 11,570.00
100P000039-001	CTI Integration to Nokia DXT TETRA Trunked Radio	\$ 11,570.00
E10081	Upgrade 3.x license w/o QM to oReo (without AIQ or Screen) per channel	\$ 190.00
E10082	Upgrade 3.x license w/ QM to oQM (With AIQ or Screen) per channel	\$ 263.00
E10083	Upgrade 3.x Server license	\$ 904.00
E10090	Upgrade MAX-PRO from Windows XP to Windows 2008 Server with 5 CAL/s	\$ 1,308.00
E10091	Upgrade MAX-PRO or MAX-PRO QuadCore VoIP to SQL Server 2008 with 5 CAL/s	\$ 770.00
E10095	Power LVR PCI Expansion Chassis for 240 channel count	\$ 3,882.00
E10096	Power LVR 96 Series MAX-PRO/XEON Quad-Core for VOIP : Audiolog 5000-Series MAX-PRO/Quad-Core VoIP	\$ 7,637.00
E10097	Power LVR 96-TLR (updated) : Audiolog 5000-Series MAX-PRO/Quad-Core TLR	\$ 10,165.00
E10100	24 CH Digital Card: NGX2400 board (NGX with 24 channels digital station recorder)	\$ 2,479.00
E10101	24 CH Analog Card : LD2409 board, 24 analog ports	\$ 3,096.00
E10103	DT6409 dual port Terminate PCI card	\$ 4,868.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Price
E10104	PCM32-Term-2-64; Dual-Port PCM32 Card	\$ 4,426.00
E10105	16 Chs Contact Closure Kit	\$ 1,311.00
E10106	Intel-PRO/1000GT Dual Port Server Adapter	\$ 370.00
E10112	RTS; RTS Kit for series-connection to Mitel and Rolm digital phones (1 RTS Kit per 24 phones)	\$ 393.00
E10110	Hewlett-Packard DW026A Internal USB DAT 72 Archive Tape Drive (DDS5) for 3000-series servers	\$ 1,247.00
E10111	2GB DDR2-667 240-Pin DIMM Memory module for 3000/5000-Series servers	\$ 151.00
E10076	AL-REPRODUCER-LICENSE; Reproducer License for customer-furnished equipment	\$ 1,447.00
100P000208-001	Video Card M-series 9125 PCIe x16 Dual Link DVI (2560x1600)	\$ 443.00
912890/BB	Media Kit Prebuilt Building Block	\$ 100.00
912870/BB	Mediant 1000 prebuilt Building Block	\$ 2,020.00
914102/BB	IWS Workstation Prebuilt Building Block	\$ 1,668.00
912817/BB	7 Foot Cabinet Prebuilt Building Block	\$ 20,100.00
912807/BB	4 foot Cabinet Prebuilt Building Block	\$ 18,638.00
912VOW	VIPER on Wheels	\$ 55,500.00
920004	Power MIS Advanced Reporting Tool	\$ 2,500.00
915000	GPS Command Center Package - Single Network	\$ 8,040.00
E10059	NetClock GPS Time Server/Master Clock Command Center Package	\$ 18,090.00
E10154	ELM Class 2 System license (Workstation and IP agent)	\$ 120.00
912875	Inter-Host SIP Communication Host License	\$ 2,996.25
914604/10	PS/2 10 Feet Keyboard/Mouse/Mouse Extension Cable	\$ 10.00
E10153	ELM Class 1 System license (Server agent)	\$ 690.00
914603/10	VGA Monitor Extension Cable 10 Feet	\$ 35.00
913100/BAK	Power 911 Backup License	\$ 749.25
913602	Phone Line Switch Box	\$ 500.00
912812	PBX Access License - per Position	\$ 483.75
912811	Application Server License	\$ 746.25

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Price
919100/BAK	Power MAP Standard edition Backup SW license	\$ 333.75
915137	Sentry Monitoring per Node per Year	\$ 120.00
915137/1	Remote Monitoring Setup Fee	\$ 1,500.00
912814	Admin Interface Module (AIM)	\$ 1,050.00
E10109	Blu-ray drive	\$ 797.00
2002	A9-1-1 PS Non-Emergency Text Service(NETS) (monthly recurring charge/position)	\$ 322.00
2004	A9-1-1 Media (monthly recurring charge/position)	\$ 200.00
E10608	20-Inch EliteDisplay LED Backlit Monitor	\$ 271.00
E10609	23-Inch EliteDisplay LED Backlit Monitor	\$ 420.00
914102/EP	E-Printer Desktop	\$ 1,715.00
E10200	Upgrade 5000-Series Redundant Pro, MAX-PRO/Dual Core or MAX-PRO Quad Core VoIP at the time of a server order only to SQL Server 2008 with 5 CAL's (Servers with 2008 OS Only)	\$ 693.00
E10201	Upgrade Audiolog 5000-Series MAX-PRO/Dual Core at the time of a server order only to QTY 3 of 1TB HDD RAID 5	\$ 508.00
E10202	Upgrade Audiolog 5000-Series Redundant Pro at the time of a server order only to QTY 2 of 1TB HDD RAID 1	\$ 340.00
E10198	Spare Parts Kit for 5000-series Redundant PRO and MAX PRO/Dual Core servers	\$ 893.00
E10199	Spare Parts Kit for 5000-series MAX-PRO/QuadCore VoIP & TLR Servers	\$ 1,200.00
E10195	Spare Parts Kit for 5000-series 13-slot PCI Expansion chassis	\$ 1,308.00
912810/R	1921 Integrated Services Router	\$ 1,100.00
P10005	Graphical Representation of an Installed System with Service, System as Built	\$ 1,400.00
920200	Regional MIS Server Software License (SSL)	\$ 695.25
920201	Regional MIS Concurrent Client Access License (CCAL)	\$ 302.25
920202	Regional MIS PSAP Data Access License	\$ 635.25
914147	Intrado Call Handling Firewall	\$ 1,350.00
920310	Intrado ECATS+ Interface	\$ 4,000.00
913600/S	Satellite Box Plastic Enclosure - Top BOM	\$ 375.00
E10020	Basic Power Distribution Unit 1U 120V/15A 1FRONT/12REAR 1 Outlet	\$ 87.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Priced
E10216	CARD, Interface, 1-Port T1/Fractional T1 DSU/CSU WAN	\$ 1,200.00
950999/PRO1	Software Protection and Remote Technical Support - 1 Year/Position	\$ 600.00
950999/PRO5	Software Protection and Remote Technical Support - 5 Years/Position	\$ 600.00
950999/SUB1	Software Subscription Service - 1 Year/Position	\$ 1,500.00
950999/SUB5	Software Subscription Service - 5 Years/Position	\$ 1,500.00
914108/1A	Slim Form Factor PC (1 video)	\$ 1,195.00
914108/2A	Slim Form Factor PC (2 video)	\$ 1,295.00
914114/1	IWS Laptop Computer	\$ 2,475.00
914650	USB Headset Adapter	\$ 160.00
914571	Split Client Solution	\$ 2,495.00
E10072	Audiolog Server license for Version 5	\$ 1,808.00
E10074	Audiolog Screen Recording add on for Audiolog Operational Recording	\$ 73.00
E10075	Encryption Management add on	\$ 73.00
E10084	Insight Center for AL V.4 Upgrades which are under maintenance	\$ 724.00
E10085	Up buy Operational Recording to Operational QM	\$- 144.62
950999/ONS1-1	On-Site Maintenance (1 Year), (per position / per year for 1 to 10 positions)	\$ 3,000.00
950999/ONS1-2	On-Site Maintenance (1 Year), (per position / per year for 11 to 20 positions)	\$ 2,750.00
950999/ONS1-3	On-Site Maintenance (1 Year), (per position / per year for 21+ positions)	\$ 2,500.00
950999/ONS5-1	On-Site Maintenance (5 Years), (per position / per year for 1 to 10 positions)	\$ 3,000.00
950999/ONS5-2	On-Site Maintenance (5 Years), (per position / per year for 11 to 20 positions)	\$ 2,750.00
950999/ONS5-3	On-Site Maintenance (5 Years), (per position / per year for 21+ positions)	\$ 2,500.00
915006	Additional Manuals	\$ 65.00
D18880/E	Intrado Master Documentation (English)	\$ 150.00
E10541	CAS Server License	\$ 3,616.00
914600/3	IWS External Programmable Keypad Model 683-U - 24 Buttons	\$ 135.00
914600/4	IWS External Programmable Keypad Model 682-U - 35 Buttons	\$ 299.00
244P000003-001	Combined Source Audio Cable	\$ 100.00
E10205	Software Protection, USB Dongle for Audiolog or AIR/AIQ	\$ 95.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Priced
913928/401	Speech Analytics Essentials for Audiolog	\$ 217.00
100P000314-001	Professional Installation Services for Speech Analytics Essentials Required & NON-DISCOUNTABLE	\$ 15,524.00
100P000225-001	Desktop Data Capture Software License, Application Event Trigger (AET) Per Seat	\$ 181.00
230-999000-001	Connecting Block, 2x25 Pair Male.	\$ 170.00
924143/2	IWS Elite 8200 - Windows 7 Migration Package	\$ 300.00
P10008	License to Connect Non-Intrado Recording Device	\$ 1,995.00
924143/1	IWS ELITE 8000 - Windows7 Migration package	\$ 300.00
924143/3	IWS Server - Underlying Software - Windows2008 Migration package	\$ 2,560.00
924143/4	IWS Object Server - Underlying Software - Windows2008 Migration package	\$ 1,350.00
924143/5	IWS Server - SQL2008 Migration package	\$ 1,860.00
MF-DMS-INS	MapFlex 911 Installation, Configuration, Training in Year One	\$ 439.00
MF-SRV	MapFlex Software license	\$ 7,496.25
MS-ENT	MapSAG Data Management System	\$ 11,950.00
MS-FLT	MapSAG Floating License	\$ 17,950.00
MS-LT	MapSAG LT (Light Version)	\$ 7,995.00
MS-RVR	MapSAG RVR (Reviewer)	\$ 1,450.00
MS-SC	SimpleCell Wireless Mapping	\$ 3,450.00
MS-MB	911 MapBook	\$ 3,950.00
MF-DMS	MapFlex 911 Dispatch Mapping System	\$ 4,395.00
MF-LIS	MapFlex 911 Listener	\$ 3,700.00
MF-GSE	MapFlex GeoSpatial Explorer (GSE)	\$ 17,450.00
MF-HW	MapFlex Server Hardware	\$ 8,000.00
MF-HWBU	Backup Server Hardware	\$ 5,381.00
MF-TRN	MapFlex Training	\$ 300.00
MF-SRV-INS	MapFlex Server Installation	\$ 2,700.00
MF-SRV-SUP	Mapflex Server Support and Maintenance	\$ 2,569.00
ARCGIS-AV	ArcGIS Desktop ArcView 10	\$ 1,500.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

<u>H-GAC Product Code</u>	<u>Item Description</u>	<u>Offered Priced</u>
ARCGIS-SVRSE	ArcGIS Server Standard Workgroup 10	\$ 10,000.00
ARCGIS-SVRSW	ArcGIS Server Standard Enterprise 10	\$ 20,000.00
MS-SUP	MapSAG Annual Support and Maintenance (Per Year, 2-5)	\$ 1,961.00
MSF-SUP	MapSAG Floating Annual Support and Maintenance (Per Year, 2-5)	\$ 2,353.00
MS-ICT	MapSAG Individual Class Training (Per Person, Per Day)	\$ 495.00
SC-INS	SimpleCell Installation, Configuration, Training in Year One	\$ 577.00
SC-SUP	SimpleCell Annual Support and Maintenance (Per Year, 2-5)	\$ 595.00
MB-INS	911 MapBook Installation, Configuration, Training in Year One	\$ 577.00
MB-SUP	911 MapBook Annual Support and Maintenance (Per Year, 2-5)	\$ 595.00
MF-DMS-SUP	MapFlex 911 Client Support and Maintenance	\$ 699.00
MF-LIS-INS	MapFlex 911 Listener Installation, Configuration, Training in Year One	\$ 2,700.00
MF-LIS-SUP	MapFlex 911 Listener Annual Support and Maintenance (Per Year, 2-5)	\$ 592.00
MF-GSE-INS	MapFlex GSE Installation, Configuration, Training in Year One	\$ 5,920.00
MF-GSE-SUP	MapFlex GSE Updates, Annual Support and Maintenance (Per Year, 2-5)	\$ 3,995.00
ARCGISSE-SUP	ArcGIS Server Standard Enterprise Annual Maintenance	\$ 2,360.00
GIS-CON	9-1-1 GIS Consulting (Per Hour)	\$ 117.50
GIS-SV1	Senior 9-1-1 GIS Specialist (Per Hour)	\$ 97.50
GIS-SV2	9-1-1 GIS Specialist (Per Hour)	\$ 87.50
GIS-SV3	Mapping Services Specialist (Per Hour)	\$ 77.50
GIS-MA	Detailed Map Audit	\$ 995.00
SUP-HR	Support Costs - Non-contracted or non-covered (Per Hour)	\$ 157.50
SFT-DEV	Software Development Services (Per Hour)	\$ 157.50
914952	IWS Server RACK - Type A	\$ 2,673.00
914953	IWS Server RACK - Type B	\$ 4,524.00
914955	Hard Drive (Type B), 300GB, 6G SAS, 10000rpm, SFF (2.5-inch), SC ENTERPRISE, HOT PLUG	\$ 877.00
914956	KVM 8-ports (keyboard/LCD/Trackball) (1U)	\$ 2,560.00
914957	RocketPort (Quad ports)	\$ 365.00
914958	RocketPort (Octa ports)	\$ 465.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Priced
915101	Sentry Server Console Kit	\$ 6,000.00
914114/BAK	Portable 9-1-1 Position (Back-up)	\$ 9,000.00
914114/ADD	Portable 9-1-1 Position	\$ 18,000.00
E10551	PC,PORTABLE,HP PROBOOK 6570b,4GB,500GB,15.6",WIN 7 PROF 64	\$ 2,475.00
E10054	Verint Outsourcer Installation (per recorder up to 24 channels),Installation includes client install for up to 25 workstations at the address/location of the recorder. Additional clients and/or locations requires a custom quote	\$ 3,462.00
E10126	Verint Outsourcer Installation with AIQ (per recorder up to 24 channels),(Installation includes client install for up to 25 workstations at the address/location of the recorder. Additional clients and/or locations requires a custom quote)	\$ 4,385.00
E10127	Verint Outsourcer Screen Capture Installation (per recorder up to 24 channels)	\$ 1,023.00
E10128	Training performed by Installing Engineer (per site up to 24 channels)	\$ 1,231.00
E10053	Tier I and II (1st Year) per recorder (per recorder up to 24 Channels)	\$ 5,815.00
E10113	Ongoing Tier I and II (partner warranties parts) per recorder up to 24 channels	\$ 8,969.00
E10129	Verint Outsourcer Installation (per recorder 25 - 64 channels),(Installation includes client install for up to 25 workstations at the address/location of the recorder. Additional clients and/or locations requires a custom quote)	\$ 7,154.00
E10114	Verint Outsourcer Installation with AIQ (per recorder 25 - 64 channels), (Installation includes client install for up to 25 workstations at the address/location of the recorder. Additional clients and/or locations requires a custom quote)	\$ 9,077.00
E10115	Verint Outsourcer Screen Capture Installation (per recorder 25 - 64 channels)	\$ 2,046.00
E10116	Training performed by Installing Engineer (per site up to 25 - 64 channels)	\$ 2,538.00
E10130	Tier I and II (1st year) per recorder 25 - 64 channels	\$ 12,169.00
E10117	Ongoing Tier I and II (partner warranties parts) per recorder 25 - 64 channels	\$ 18,092.00
E10049	VERINT Outsourcer Installation (65-120 Channels), (Installation includes client install for up to 25 workstations at the address/location of the recorder. Additional clients and/or locations requires a custom quote)	\$ 12,154.00
E10051	Verint Outsourcer Installation with AIQ (per recorder 65 - 120 channels), (Installation includes client install for up to 25 workstations at the address/location of the recorder. Additional clients and/or locations requires a custom quote)	\$ 15,538.00
E10118	Verint Outsourcer Screen Capture Installation (per recorder 65 - 120 channels)	\$ 2,769.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Price
E10052	Training performed by Installing Engineer (per site up to 65 - 120 channels)	\$ 4,308.00
E10048	Tier I & II (first Year) Per Recorder	\$ 20,523.00
E10119	Ongoing Tier I and II (partner warranties parts) per recorder 65 - 120 channels	\$ 30,369.00
E10123	Verint Outsourcer CTI (for Contact Centers Installations)	\$ 2,308.00
E10120	Verint Outsourcer TLR Installation per recorder	\$ 12,154.00
E10121	TLR Tier I and II (1st year) per recorder	\$ 20,677.00
E10122	TLR Ongoing Tier I and II (partner warranties parts) per recorder	\$ 30,369.00
E10124	Verint or Verint Outsourcer 1st Day Services (Incl travel)	\$ 4,000.00
E10125	Verint or Verint Outsourcer Addtl Day Services (Incl travel)	\$ 2,462.00
100P000040-001	Training by Verint (or Verint sub-contractor) of Interaction Quality software (USA-only)	\$ 9,538.00
100P000289-001	Web based Training by Verint (or Verint sub-contractor) of Audiolog software (USA-only); (Hourly) NON-DISCOUNTABLE.	\$ 230.00
P10010	Tap Port set	\$ 10,500.00
912841	IP Phone - SNOM 370 + Expansion Module+ Power Supply	\$ 750.00
912841/1	IP Phone - SNOM 370 + Power Supply	\$ 450.00
950516	Professional Services - Intrado	\$ 1,500.00
P10016	Service Contract per PSAP, ECATs, SETUP - Single RDDM	\$ 4,000.00
P10012	Service Contract per PSAP, ECATs, SETUP - Dual RDDM	\$ 6,000.00
P10013	Service Contract per PSAP, ECATs - 3 Years	\$ 17,500.00
P10014	Service Contract per PSAP, ECATs - 5 Years	\$ 25,500.00
P10015	Service Contract per PSAP, ECATs - 7 Years	\$ 34,500.00
E10593	Graphic Card quad monitor	\$ 800.00
915104	Sentry CPE Manager and ELM Console Software	\$ 3,995.00
P10028/CD	ClearStats Media & Documentation	\$ 75.00
P10028	ClearStats Server Software License (SSL)	\$ 772.50
P10029	ClearStats Concurrent Client Access License (CCAL)	\$ 675.00
912855	VIPER Voice Mail License- Per endpoint	\$ 221.25
912890/BB	Media Kit Prebuilt Building Block	\$ 75.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Price
E10625	Verint Installation of additional SW clients (beyond initial 10 - IC, ALRC, Screen Recording, Mlogon, ect)	\$ 77.00
E10627	Verint Hourly Rate (regular business hours)	\$ 308.00
E10628	Verint Daily Rate (regular business hours)	\$ 2,462.00
E10629	Verint Motorola Astro P25 IP Console integration, NON-DISCOUNTABLE price, PSR required	\$ 69,230.77
E10630	Verint Motorola Astro P25 IP MINOR UPGRADE, NON-DISCOUNTABLE price, PSR required	\$ 23,076.92
E10631	Verint Motorola P25 Audiolog enabler	\$ 24,615.38
E10632	Verint Trunked Radio Talkgroup Tier 1 (talkgroups 1-50)	\$ 807.69
E10633	Verint Trunked Radio Talkgroup Tier 2 (talkgroups 51-125; PSR Approval Required)	\$ 346.15
E10634	Verint Trunked Radio Talkgroup Tier 3 (talkgroups 126+; PSR Approval Required)	\$ 192.31
E10635	8 seat expansion for Cost Effective server	\$ 1,230.77
E10636	Audiolog License transfer (non-discountable - applicable to recording channel licenses only)- Per Server	\$ 461.54
E10367	Analog Cost Effective Base Server	\$ 8,000.00
P10041	SteadyLink DSL Link Equipment Charge	\$ 50.00
P10042	SteadyLink Internet Link Equipment Charge	\$ 50.00
P10043	SteadyLink T1 Link Equipment Charge	\$ 50.00
P10044	SteadyLink DSL link router replacement	\$ 2,096.00
P10045	SteadyLink Internet link router replacement	\$ 2,096.00
P10046	SteadyLink T1 link router replacement	\$ 2,096.00
P10032	Upgrade Continuity Service (VOW Loaner)	\$ 3,600.00
MF-DMSBU	LICENSE, MapFlex Dispatch Management System (Backup)	\$ 329.63
P10034	PowerOps Client Access License	\$ 5,625.00
P10035	PowerOps Software Media	\$ 75.00
MS-CL	MapSAG Concurrent Client License	\$ 2,500.00
MS-GPS	GPS Collector	\$ 2,000.00
GPS-INS	GPS Collector Install, Config and training	\$ 595.00

Attachment "A"

Vendor: Intrado Systems Corp.

Contract: EC07-14: 9-1-1 Equipment & Emergency Notification Software and Services

H-GAC Product Code	Item Description	Offered Price
GPS-SUP	GPS Collector Support and Maint	\$ 595.00
950516/P	Premium for Network provisioning services,	\$ 2,500.00

* Service may not be available through the HGACBuy catalog in all jurisdictions

Intrado does not currently offer A9-1-1 Services in the following states: AK, IL, ME, NE, NJ, SD. The following states currently offer tariffs for A9-1-1 ALI and Routing and are bound by the tariff prices: AZ, DE, GA, MD, NM, OK, PA. Intrado currently does not have a tariff on file in MI, but are required to do so prior to offering service. Intrado is also certified in CO, but do not have an A9-1-1 tariff filed yet.

Product Code	Item Description	List Price	Discount	Offered Price
912750	V-VIPER Cabinet	\$ 2,000.00	N	\$ 2,000.00
912760/2	V-Viper Base Equipment Two Position Bundle	\$ 36,100.00	Y	\$ 22,743.00
912760/3	V-Viper Base Equipment Three Position Bundle	\$ 39,400.00	Y	\$ 24,822.00
912760/4	V-Viper Base Equipment Four Position Bundle	\$ 47,550.00	Y	\$ 29,956.50
912760/5	V-Viper Base Equipment Five Position Bundle	\$ 50,800.00	Y	\$ 32,004.00
912761	HP 2530 24-Port Switch for V-Viper	\$ 520.00	N	\$ 520.00
911SIP	9-1-1 Ingress via SIP - License per position	\$ 495.00	Y	\$ 311.85
912VOW	VIPER on Wheels	\$ 74,000.00	Y	\$ 46,620.00
912800	VIPER Gateway Shelf	\$ 990.00	Y	\$ 623.70
912801	CAMA Interface Module (CIM)	\$ 2,690.00	Y	\$ 1,694.70
912802/1	VIPER Primary Application Server	\$ 3,650.00	N	\$ 3,650.00
912803/1	VIPER Primary VoIP Soft Switch	\$ 2,650.00	N	\$ 2,650.00
912806	24-Port Switch with QoS	\$ 825.00	N	\$ 825.00
912807	4 Foot IT Cabinet	\$ 3,300.00	N	\$ 3,300.00
912807/BB	4 foot VIPER Cabinet Prebuilt Building Block	\$ 18,638.00	N	\$ 18,638.00
912811	Application Server License	\$ 995.00	Y	\$ 626.85
912812	PBX Access License - per Position	\$ 645.00	Y	\$ 406.35
912813	48V Power Supply and Shelf - VIPER System	\$ 995.00	N	\$ 995.00
912813/M	48V Power Supply Module - VIPER System	\$ 804.00	N	\$ 804.00
912816	Cisco 2960-S 24 port switch	\$ 2,590.00	N	\$ 2,590.00
912817	7 Foot IT Cabinet	\$ 5,910.00	N	\$ 5,910.00

Product Code	Item Description	List Price	Discount	Offered Price
912817/BB	7 Foot Cabinet Prebuilt Building Block	\$ 20,100.00	N	\$ 20,100.00
912818	VIPER IEN XML ALI Access License	\$ 9,920.00	Y	\$ 6,249.60
912855	VIPER Voice Mail License- Per endpoint	\$ 295.00	Y	\$ 185.85
912819/24	Cisco 3750 24 port switch	\$ 3,445.00	N	\$ 3,445.00
912819/48	Cisco 3750 48 port switch	\$ 6,035.00	N	\$ 6,035.00
912822/1	VIPER Secondary Application Server	\$ 3,250.00	N	\$ 3,250.00
912823/1	VIPER Secondary VoIP Soft Switch	\$ 2,650.00	N	\$ 2,650.00
912870/BB	Mediant 1000 prebuilt Building Block	\$ 2,020.00	N	\$ 2,020.00
912850	Positron VIPER Integrated ACD (Per Position)	\$ 2,995.00	Y	\$ 1,886.85
912870/1T1	Mediant 1000 Spare Part Digital Voice Module Single Span	\$ 2,470.00	N	\$ 2,470.00
912870/2T1	Mediant 1000 Spare Part Digital Voice Module Dual Span	\$ 4,650.00	N	\$ 4,650.00
912870/4T1	Mediant 1000 Spare Part Digital Voice Module Quad Span	\$ 9,530.00	N	\$ 9,530.00
912870/AC	Mediant 1000 Spare AC Power Supply Module	\$ 350.00	N	\$ 350.00
912870/CHA	Mediant 1000 Chassis With AC Power- W/O Telephony Interfaces	\$ 1,670.00	N	\$ 1,670.00
912870/4BRI	Mediant 1000 Spare part - Quad BRI Module	\$ 650.00	N	\$ 650.00
912870/CT1	GW - Access License - CAMA over T1 (per chassis)	\$ 16,000.00	Y	\$ 10,080.00
912870/LIC	Mediant 1000 Access License (per Chassis)	\$ 9,375.00	Y	\$ 5,906.25
912890	VIPER Software Media Set	\$ 100.00	Y	\$ 63.00
912890/BB	Media Kit Prebuilt Building Block	\$ 100.00	N	\$ 100.00
912920	ECCP Workstation License	\$ 995.00	Y	\$ 626.85
913850/S	IWS Viper Enabling Kit (Sonic)	\$ 3,250.00	Y	\$ 2,047.50

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Product Code	Item Description	List Price	Discount	Offered Price
919000/CD	Power Monitor Media and Documentation	\$ 100.00	Y	\$ 63.00
919000	Power Monitor Software License	\$ 9,995.00	Y	\$ 6,296.85
919001/CD	Desktop Power Monitor for ACD Queue Media and Documentation	\$ 100.00	Y	\$ 63.00
919001	Desktop Power Monitor for ACD Queue SW License	\$ 1,000.00	Y	\$ 630.00
914711	Four Post Rack	\$ 1,490.00	N	\$ 1,490.00
913100/CD	Power 911 CD Media and Documentation	\$ 100.00	Y	\$ 63.00
913100	Power 911 Client Access License (CAL)	\$ 9,995.00	Y	\$ 6,296.85
913152	Power 911 Add-On Recorder for Radio	\$ 600.00	Y	\$ 378.00
913202	Power 911 Server Access License	\$ 1,995.00	Y	\$ 1,256.85
913229	Call Routing Monitor Server License	\$ 5,000.00	Y	\$ 3,150.00
913351	XDC Server License	\$ 3,000.00	Y	\$ 1,890.00
913353	XDC Client License	\$ 500.00	Y	\$ 315.00
913601	Digital Backup Phone Switchbox	\$ 500.00	Y	\$ 315.00
913605	CC Box with Straight Cable	\$ 750.00	N	\$ 750.00
913606	Custom Connection Box W/Y Cable	\$ 448.00	Y	\$ 282.24
913651	ITRR Audio Junction Box	\$ 316.00	N	\$ 316.00
913652	Audio Junction cable (2 audio in 1 speaker out)	\$ 85.00	N	\$ 85.00
913810/1	Power 911 Centrex Interface Kit	\$ 4,000.00	Y	\$ 2,520.00
917310	ePrinter Software	\$ 1,600.00	Y	\$ 1,008.00
920100/CD	Power MIS Media and Documentation	\$ 100.00	Y	\$ 63.00
920100	Power MIS Server Software License (SSL)	\$ 927.00	Y	\$ 584.01

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Product Code	Item Description	List Price	Discount	Offered Price
920101	Power MIS Concurrent Client Access License (CCAL)	\$ 403.00	Y	\$ 253.89
920102	Power MIS Data Access License	\$ 847.00	Y	\$ 533.61
920200/CD	Regional MIS Media and Documentation	\$ 100.00	Y	\$ 63.00
920200	Regional MIS Server Software License (SSL)	\$ 927.00	Y	\$ 584.01
920201	Regional MIS Concurrent Client Access License (CCAL)	\$ 403.00	Y	\$ 253.89
920202	Regional MIS PSAP Data Access License	\$ 847.00	Y	\$ 533.61
P10012	Service Contract per PSAP, ECATs, SETUP - Dual RDDM	\$ 6,000.00	N	\$ 6,000.00
P10013	Service Contract per PSAP, ECATs - 3 Years	\$ 17,500.00	N	\$ 17,500.00
P10014	Service Contract per PSAP, ECATs - 5 Years	\$ 25,500.00	N	\$ 25,500.00
P10015	Service Contract per PSAP, ECATs - 7 Years	\$ 34,500.00	N	\$ 34,500.00
P10016	Service Contract per PSAP, ECATs, SETUP - Single RDDM	\$ 4,000.00	N	\$ 4,000.00
P10018	ECATs - Professional Services	variable	N	variable
P10019	ECATs - Configuration Changes Services	variable	N	variable
915100/CD	SW Positron SENTRY	\$ 75.00	Y	\$ 47.25
FREIGHT	Freight Charges	variable	N	variable
914413	G2 UPS (UNINTERRUPTABLE PWR SUPPLY)	\$ 1,228.00	N	\$ 1,228.00
914514	Color Laser Printer	\$ 1,062.79	N	\$ 1,062.79
E10219	Keyboard/Mouse - USB	\$ 60.00	N	\$ 60.00
400163/1	304S Standard Handset, Black	\$ 36.86	N	\$ 36.86
100P000200-001	Rackmount Modem DDS to 64 kbps Full Duplex PTP & PTMP	\$ 565.00	N	\$ 565.00
914100/TR5	IWS Hardware Technology Refresh - 5 Years	variable	N	variable

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Product Code	Item Description	List Price	Discount	Offered Price
100-990000-09475	100Base T Cabling 75 Feet	\$ 100.00	N	\$ 100.00
100-990000-09475	100Base T Cabling 25 Feet	\$ 100.00	N	\$ 100.00
100P000088-001	USB to Headset Adapter with In Line Volume and Mute Control	\$ 156.00	N	\$ 156.00
919502	MSAG Validation	\$ 1,200.00	N	\$ 1,200.00
919503	ALI Database Validation	\$ 1,000.00	N	\$ 1,000.00
GIS-VAL	Map Data Validation and Testing	\$ 1,500.00	N	\$ 1,500.00
ENT-GIS-VAL	Enterprise GIS Data Validation	variable	N	variable
GIS-FLD	GIS Field Services	variable	N	variable
100-990000-09475	100Base T Cabling 100 Feet	\$ 100.00	N	\$ 100.00
915001/11	GPS Command Center Package with OCXO Oscillator and PresentTense Software - 2 ne	\$ 11,840.00	N	\$ 11,840.00
207-990000-046	Cable Cheat - 25PR, 25', MF	\$ 150.00	N	\$ 150.00
950525	Factory Acceptance Testing	\$ 25,000.00	N	\$ 25,000.00
911000	Premium Shipping Service	variable	N	variable
914145	Remotely Anywhere Workstation	\$ 61.00	N	\$ 61.00
914146	Remotely Anywhere Server Edition	\$ 106.00	N	\$ 106.00
912880	Rack Power Strip, 15A, L5-15P Twist-Lock In / 8 x 5-15R Out	\$ 200.00	N	\$ 200.00
912881	Rack Power Strip, 20A, L5-20P Twist-Lock In / 6 x 5-20R Out	\$ 200.00	N	\$ 200.00
914414	G2 Rackmount UPS 1000VA	\$ 1,695.00	N	\$ 1,695.00
913228	CAD Router Software	\$ 5,000.00	Y	\$ 3,150.00
914520	IWS External Fax/Modem	\$ 150.00	N	\$ 160.00
914724	Amplified Speakers (2)	\$ 23.00	N	\$ 23.00

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Product Code	Item Description	List Price	Discount	Offered Price
914622	19" 2 Post Rack (Relay) H-FRAM	\$ 450.00	N	\$ 450.00
914422	Additional Backup Executive SQL Agent	\$ 1,079.50	N	\$ 1,079.50
Q914410	Tower UPS, 1000VA, 670W	\$ 740.00	N	\$ 740.00
915109/P	Alarm Panel (Includes Power Supply)	\$ 990.00	N	\$ 990.00
912810/T1HW	Single T1 HWC For 1921 Router	\$ 720.00	N	\$ 720.00
912841/1	VOIP Phone - SNOM 370	\$ 450.00	N	\$ 450.00
P10040	Span Port Set	\$ 995.00	N	\$ 995.00
914421	Additional Backup Executive Server Agent	\$ 317.50	N	\$ 317.50
E10552	RAIL, 26 inch Power LVR Rail for VIPER cabinet	Variable	N	Variable
MS-INS	MapSAG Installation, Configuration, Training in Year One	\$ 5,600.00	N	\$ 5,600.00
MF-DOC	MapFlex 911 Documentation	\$ 100.00	N	\$ 100.00
MF-PM	MapFlex Project Management	variable	N	variable
914385/5	HP Care Pack 5 YRS 4 Hour 24 x 7 FOR DL160	\$ 1,500.00	N	\$ 1,500.00
915007	Ethernet Time Server	\$ 2,035.00	N	\$ 2,035.00
912645	ACDR & Maintenance Printers	\$ 800.00	N	\$ 800.00
914840/1	Modem DSU/CSU (Digital)- 2 units	\$ 2,550.00	N	\$ 2,550.00
914840/2	Modem DSU/CSU (Digital)- 1 unit	\$ 1,200.00	N	\$ 1,200.00
950104	Professional Services (per Day)	\$ 1,500.00	N	\$ 1,500.00
950105	Professional Services (per Hour, during normal business hours)	\$ 200.00	N	\$ 200.00
950106	Professional Services (per Hour, outside of normal business hours)	\$ 300.00	N	\$ 300.00
950100	Site Survey (per Site)	\$ 1,500.00	N	\$ 1,500.00

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Product Code	Item Description	List Price	Discount	Offered Price
950400	Pre-cut Verification	\$ 1,500.00	N	\$ 1,500.00
950500	Cut-over Assistance	\$ 1,500.00	N	\$ 1,500.00
960580	Travel Fee per Person	\$ 1,250.00	N	\$ 1,250.00
950850	IWS Staging - up to 8 Positions	\$ 3,000.00	N	\$ 3,000.00
950851	IWS Staging - each Additional Position	\$ 250.00	N	\$ 250.00
950856	Backroom Staging - up to 8 Positions	\$ 3,000.00	N	\$ 3,000.00
950857	Backroom Staging - each Additional Position	\$ 250.00	N	\$ 250.00
950858	Backroom Staging - Additional work when no Cabinet	\$ 3,000.00	N	\$ 3,000.00
960801	End User Training Services (Full Class of 8 Students, Max 8hrs Day)	\$ 1,500.00	N	\$ 1,500.00
960802	Technical Training Services (Full Class of 4 Students, Max 8hrs Day)	\$ 2,000.00	N	\$ 2,000.00
960575	Living Expense per Day per Person	\$ 200.00	N	\$ 200.00
950510	Project Management Services	variable	N	variable
914580	48 Port Patch Panel	\$ 139.00	N	\$ 139.00
914603	VGA Monitor Extension Cable	\$ 33.00	N	\$ 33.00
914604	PS2 Extension Cable 6'	\$ 5.00	N	\$ 5.00
914605	USB Extension Cable 6'	\$ 6.00	N	\$ 6.00
914423	Backup Executive for Windows Server	\$ 740.00	N	\$ 740.00
912810	IP Phone - SNOM 320	\$ 350.00	N	\$ 350.00
912810/E	Quad Ethernet WIC for 1841/1921 Router	\$ 600.00	N	\$ 600.00
912827	VIPER Backroom Mounting Kit	\$ 2,667.00	N	\$ 2,667.00
914513	Laser Printer	\$ 1,410.00	N	\$ 1,410.00

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Product Code	Item Description	List Price	Discount	Offered Price
960102	Cabling	variable	N	variable
914408	NIC 10/100 for Teaming	\$ 101.00	N	\$ 101.00
960103	Network Cabling	\$ 250.00	N	\$ 250.00
914406	NIC Additional 10/100	\$ 55.00	N	\$ 55.00
914407	NIC Additional 1GB	\$ 121.00	N	\$ 121.00
950520	Engineering Services	variable	N	variable
960101	CAT 5 Cable	\$ 225.00	N	\$ 225.00
914100/TR	IWS Hardware Technology Refresh - 1 Year	variable	N	variable
914101/PCR	IWS Hardware Technology Refresh	variable	N	variable
913811	SPAU All Server Software	\$ 3,000.00	Y	\$ 1,890.00
913812	KSI Emulator Software	\$ 3,000.00	Y	\$ 1,890.00
950999/AR1	Advance Replacement (1 Year)	variable	N	variable
915107	16 Port Digital I/O Controller	\$ 990.00	N	\$ 990.00
950859	Backroom Staging - For Second Cabinet	\$ 1,500.00	N	\$ 1,500.00
960108/1	One (1) Hour of eLearning	\$ 200.00	N	\$ 200.00
960108/2	Two (2) Hours of eLearning	\$ 295.00	N	\$ 295.00
960108/3	Three (3) Hours of eLearning	\$ 395.00	N	\$ 395.00
960108/4	Additional Connection	\$ 40.00	N	\$ 40.00
914606/H2	PC Speaker Extension Cable 12ft	\$ 14.00	N	\$ 14.00
950515	System Architecture Services (per Day)	\$ 1,500.00	N	\$ 1,500.00
915004	Spectracom - Premium Support Package	variable	N	variable

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Product Code	Item Description	List Price	Discount	Offered Price
914121/1	IWS Workstation - Software and Configuration	\$ 273.00	N	\$ 273.00
914121/2	IWS Server - Underlying Software	\$ 2,627.00	N	\$ 2,627.00
914121/3	IWS Object Server - Underlying Software	\$ 1,398.00	N	\$ 1,398.00
919510	GIS Data Update Service per Position	\$ 500.00	N	\$ 500.00
919511	Data Manipulation Service per Day	\$ 1,500.00	N	\$ 1,500.00
914102	IWS Workstation	\$ 1,395.00	N	\$ 1,395.00
400278/1	Handset BLK with 9 Foot Colloord	\$ 72.00	N	\$ 72.00
960840	Self Maintenance Training (on Site)	\$ 10,000.00	N	\$ 10,000.00
914940	I/O Control - Per Position	\$ 137.50	N	\$ 137.50
P10083	19 Inch Touch Screen Monitor	\$ 1,015.00	N	\$ 1,015.00
P10084	22 Inch Touch Screen Monitor	\$ 1,570.00	N	\$ 1,570.00
914706/G6	Dual Position Arbitrator USB and PS/2	\$ 415.00	N	\$ 415.00
914707/G6	Quad Position Arbitrator USB and PS/2	\$ 595.00	N	\$ 595.00
930112/1	VIPER Integrated IEN XML ALI Interface	\$ 15,500.00	Y	\$ 9,765.00
100P000208-001	Video Card M-series 9125 PCIe x16 Dual Link DVI (2560x1600)	\$ 443.00	N	\$ 443.00
914102/BB	IWS Workstation Prebuilt Building Block	\$ 1,668.00	N	\$ 1,668.00
920004	Power MIS Advanced Reporting Tool	\$ 2,500.00	N	\$ 2,500.00
915000	GPS Command Center Package - Single Network	\$ 8,040.00	N	\$ 8,040.00
E10059	NetClock GPS Time Server/Master Clock Command Center Package	\$ 18,090.00	N	\$ 18,090.00
E10154	ELM Class 2 System license (Workstation and IP agent)	\$ 120.00	N	\$ 120.00
912875	Inter-Host SIP Communication Host License	\$ 3,995.00	Y	\$ 2,516.85

Product Code	Item Description	List Price	Discount	Offered Price
914604/I0	PS/2 10 Feet Keyboard/Mouse/Mouse Extension Cable	\$ 10.00	N	\$ 10.00
E10153	ELM Class 1 System license (Server agent)	\$ 690.00	N	\$ 690.00
914603/I0	VGA Monitor Extension Cable 10 Feet	\$ 35.00	N	\$ 35.00
913100/BAK	Power 911 Backup License	\$ 999.00	Y	\$ 629.37
913602	Phone Line Switch Box	\$ 500.00	N	\$ 500.00
912990/S	VaaS One Time Fee	variable	N	variable
912991/S	VaaS Power 911	variable	N	variable
912992/S	VaaS Power MAP	variable	N	variable
912993/S	VaaS Power LVR	variable	N	variable
919100/BAK	Power MAP Standard edition Backup SW license	\$ 445.00	Y	\$ 280.35
915137	Sentry Monitoring per Node per Year	\$ 120.00	N	\$ 120.00
915137/I	Remote Monitoring Setup Fee	\$ 1,500.00	N	\$ 1,500.00
912814	Admin Interface Module (AIM)	\$ 1,400.00	Y	\$ 882.00
E10109	Blu-ray drive	\$ 797.00	N	\$ 797.00
2002	A9-1-1 PS Non-Emergency Text Service(NETS) (monthly recurring charge/position)	\$ 322.00	N	\$ 322.00
2004	A9-1-1 Media (monthly recurring charge/position)	\$ 200.00	N	\$ 200.00
P10096	20 Inch LED Backlit Monitor	\$ 271.00	N	\$ 271.00
P10097	23 Inch LED Backlit Monitor	\$ 420.00	N	\$ 420.00
914102/EP	E-Printer Desktop	\$ 1,715.00	N	\$ 1,715.00
912810/R	1921 Integrated Services Router	\$ 1,100.00	N	\$ 1,100.00
P10005	Graphical Representation of an Installed System with Service, System as Builts	\$ 1,400.00	N	\$ 1,400.00

Product Code	Item Description	List Price	Discount	Offered Price
914147	Intrado Call Handling Firewall	\$ 1,350.00	N	\$ 1,350.00
920310	Intrado ECaTS+ Interface	\$ 4,000.00	N	\$ 4,000.00
913600/S	Satellite Box	\$ 500.00	Y	\$ 315.00
E10020	Basic Power Distribution Unit 1U 120V/15A 1FRONT/12REAR 1 Outlet	\$ 87.00	N	\$ 87.00
E10216	CARD, Interface, 1-Port T1/Fractional T1 DSU/CSU WAN	\$ 1,200.00	N	\$ 1,200.00
950999/PRO1	Software Protection and Remote Technical Support - 1 Year/Position	\$ 600.00	N	\$ 600.00
950999/PRO5	Software Protection and Remote Technical Support -- 5 Years/Position	\$ 600.00	N	\$ 600.00
950999/ONS5	On-Site Maintenance - 5 Years/Position	variable	N	variable
950999/ONS1	On-Site Maintenance - 1 Year/Position	variable	N	variable
950999/SUB1	Software Subscription Service - 1 Year/Position	\$ 1,500.00	N	\$ 1,500.00
950999/SUB5	Software Subscription Service - 5 Years/Position	\$ 1,500.00	N	\$ 1,500.00
914114/1	IWS Laptop Computer (Includes Backpack)	\$ 2,475.00	N	\$ 2,475.00
914650	USB Headset Adapter	\$ 160.00	N	\$ 160.00
914571	Split Client Solution	\$ 2,495.00	N	\$ 2,495.00
950999/ONS1-1	On-Site Maintenance (1 Year), (per position / per year for 1 to 10 positions)	\$ 3,000.00	N	\$ 3,000.00
950999/ONS1-2	On-Site Maintenance (1 Year), (per position / per year for 11 to 20 positions)	\$ 2,750.00	N	\$ 2,750.00
950999/ONS1-3	On-Site Maintenance (1 Year), (per position / per year for 21+ positions)	\$ 2,500.00	N	\$ 2,500.00
950999/ONS5-1	On-Site Maintenance (5 Years), (per position / per year for 1 to 10 positions)	\$ 3,000.00	N	\$ 3,000.00
950999/ONS5-2	On-Site Maintenance (5 Years), (per position / per year for 11 to 20 positions)	\$ 2,750.00	N	\$ 2,750.00
950999/ONS5-3	On-Site Maintenance (5 Years), (per position / per year for 21+ positions)	\$ 2,500.00	N	\$ 2,500.00
915006	Additional Manuals	\$ 65.00	N	\$ 65.00

Product Code	Item Description	List Price	Discount	Offered Price
D18880/E	Intrado Master Documentation (English)	\$ 200.00	Y	\$ 126.00
914600/3	IWS External Programmable Keypad Model 683-U - 24 Buttons	\$ 135.00	N	\$ 135.00
914600/4	IWS External Programmable Keypad Model 682-U - 35 Buttons	\$ 299.00	N	\$ 299.00
244P000003-001	Combined Source Audio Cable	\$ 100.00	N	\$ 100.00
E10221	Software Maintenance Application Event Trigger, 1st Year	variable	N	variable
230-999000-001	Connecting Block, 2x25 Pair Male	\$ 170.00	N	\$ 170.00
924143/2	IWS Elite 8200 - Windows 7 Migration Package	\$ 300.00	N	\$ 300.00
P10008	License to Connect Non-Intrado Recording Device	\$ 1,995.00	N	\$ 1,995.00
GIS-SER	GIS Data Validation and Testing	variable	N	variable
924143/1	IWS ELITE 8000 - Windows7 Migration package	\$ 300.00	N	\$ 300.00
924143/3	IWS Server - Underlying Software - Windows2008 Migration package	\$ 2,560.00	N	\$ 2,560.00
924143/4	IWS Object Server - Underlying Software - Windows2008 Migration package	\$ 1,350.00	N	\$ 1,350.00
924143/5	IWS Server - SQL2008 Migration package	\$ 1,860.00	N	\$ 1,860.00
914434	Tape Backup and Software Solution Symantec Backup Exec2010_R2 for Windows Server	\$ 2,850.00	N	\$ 2,850.00
914434/R	Tape Backup, Rack-mount kit	\$ 650.00	N	\$ 650.00
914434/T	Tape Backup Unit - Tapes (5), DAT 160	\$ 210.00	N	\$ 210.00
914434/D	Tape Drive Internal, USB, DAT 160	\$ 980.00	N	\$ 980.00
914950	IWS Server RACK Bundle - Type A	\$ 5,415.00	N	\$ 5,415.00
914951	IWS Server RACK Bundle - Type B	\$ 8,595.00	N	\$ 8,595.00
914952	IWS Server RACK - Type A	\$ 2,673.00	N	\$ 2,673.00
914953	IWS Server RACK - Type B	\$ 4,524.00	N	\$ 4,524.00

Product Code	Item Description	List Price	Discount	Offered Price
914955	Hard Drive (Type B), 300GB, 6G SAS, 10000rpm, SFF (2.5-inch), SC ENTERPRISE, HOT	\$ 877.00	N	\$ 877.00
914956	KVM 8-ports (keyboard/LCD/Trackball) (1U)	\$ 2,560.00	N	\$ 2,560.00
914957	RocketPort (Quad ports)	\$ 365.00	N	\$ 365.00
914958	RocketPort (Octa ports)	\$ 465.00	N	\$ 465.00
915101	Sentry Server Console Kit	\$ 6,000.00	N	\$ 6,000.00
914114/BAK	Portable 9-1-1 Position (Back-up)	\$ 12,000.00	Y	\$ 7,560.00
914114/ADD	Portable 9-1-1 Position	\$ 24,000.00	Y	\$ 15,120.00
P10010	Tap Port set	\$ 10,500.00	N	\$ 10,500.00
912841	IP Phone - SNOM 370 + Expansion Module+ Power Supply	\$ 750.00	N	\$ 750.00
912841/1	IP Phone - SNOM 370 + Power Supply	\$ 450.00	N	\$ 450.00
950516	Network Provisioning Services - Price Per Day	\$ 1,500.00	N	\$ 1,500.00
E10593	Graphic Card quad monitor	\$ 800.00	N	\$ 800.00
915104	Sentry CPE Manager and ELM Console Software	\$ 3,995.00	N	\$ 3,995.00
950510/TC	Basic Tech Care	variable	N	variable
P10028/CD	ClearStats Media & Documentation	\$ 100.00	Y	\$ 63.00
P10028	ClearStats Server Software License (SSL)	\$ 1,030.00	Y	\$ 648.90
P10029	ClearStats Concurrent Client Access License (CCAL)	\$ 900.00	Y	\$ 567.00
E10367	Analog Cost Effective Base Server	\$ 8,000.00	N	\$ 8,000.00
P10032	Upgrade Continuity Service (VOW Loaner)	\$ 3,600.00	N	\$ 3,600.00
P10041	SteadyLink DSL Link Equipment Charge	\$ 50.00	N	\$ 50.00
P10042	SteadyLink Internet Link Equipment Charge	\$ 50.00	N	\$ 50.00

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Product Code	Item Description	List Price	Discount	Offered Price
P10043	SteadyLink T1 Link Equipment Charge	\$ 50.00	N	\$ 50.00
P10044	SteadyLink DSL link router replacement	\$ 2,096.00	N	\$ 2,096.00
P10045	SteadyLink Internet link router replacement	\$ 2,096.00	N	\$ 2,096.00
P10046	SteadyLink T1 link router replacement	\$ 2,096.00	N	\$ 2,096.00
P10058	Large System MIS	variable	N	variable
MF-DMSBU	LICENSE, MapFlex Dispatch Management System (Backup)	\$ 439.50	Y	\$ 276.89
P10034	PowerOps Client Access License	\$ 7,500.00	Y	\$ 4,725.00
P10035	PowerOps Software Media	\$ 100.00	Y	\$ 63.00
MS-CL	MapSAG Concurrent Client License	\$ 2,500.00	N	\$ 2,500.00
MS-GPS	GPS Collector	\$ 2,000.00	N	\$ 2,000.00
GPS-INS	GPS Collector Install, Config and training	\$ 595.00	N	\$ 595.00
GPS-SUP	GPS Collector Support and Maint	\$ 595.00	N	\$ 595.00
950516/P	Premium for Network provisioning services.	\$ 2,500.00	N	\$ 2,500.00
	Enterprise Geospatial Database Management System - EGDMS	Variable	N	Variable
	A9-1-1 ALI Management*	Variable	N	Variable
	A9-1-1 Routing*	Variable	N	Variable
ITXTOTF2	A9-1-1 TXT29-1-1 Integrated with Power 911 One-time-fee per PSAP- Target Price 1-4 s	\$ 1,250.00	N	\$ 1,250.00
ITXTOTF4	A9-1-1 TXT29-1-1 Integrated with Power 911 One-time-fee per PSAP- Target Price (5-10)	\$ 3,250.00	N	\$ 3,250.00
ITXTOTF6	A9-1-1 TXT29-1-1 Integrated with Power 911 One-time-fee per PSAP- Target Price (11+)	\$ 9,500.00	N	\$ 9,500.00
ITXTMRF2	A9-1-1 TXT29-1-1 Integrated with Power 911 Monthly recurring fee per PSAP- Target Price	\$ 125.00	N	\$ 125.00
ITXTMRF4	A9-1-1 TXT29-1-1 Integrated with Power 911 Monthly recurring fee per PSAP- Target Price	\$ 325.00	N	\$ 325.00

Product Code	Item Description	List Price	Discount	Offered Price
ITXTMRF6	A9-1-1 TXT29-1-1 Integrated with Power 911 Monthly recurring fee per PSAP- Target Price	\$ 950.00	N	\$ 950.00
911510-1	A9-1-1 Connect (A9C)	\$ 3,500.00	Y	\$ 2,205.00
911509	A9C Call Handling Accessories (Except CCI)	\$ 530.00	Y	\$ 333.90
911595	A9C Call Handling Accessories for CCI	\$ 530.00	Y	\$ 333.90
911553	A9C Headset Interface Module	\$ 530.00	Y	\$ 333.90
911554	A9C Miscellaneous Telephony Interface Module	\$ 775.00	Y	\$ 488.25
911555	A9C Third Party Radio Interface Module	\$ 875.00	Y	\$ 551.25
911501	A9C Desk Mounting Kit	\$ 195.00	Y	\$ 122.85
911508	A9C Dual Screen Kit	\$ 295.00	Y	\$ 185.85
E10004	Rocket Port Express Quad cable DB9, PCIe Card	\$ 365.00	N	\$ 365.00
E10005	Rocket Port Express Octacable DB9, PCIe Card	\$ 465.00	N	\$ 465.00
914243/G6	Hard Drive Disk 146GB 6G SAS 10K 2.5" DP ENT	\$ 579.00	N	\$ 579.00
914244/G6	300GB SAS Hot plug Hard Disk for ML350, DL160, DL380	\$ 877.00	N	\$ 877.00
E10033	500GB 3G SATA 7.2K rpm LFF (3.5-inch) Non-hot Plug Midline	\$ 185.00	N	\$ 185.00
MF-DMS-INS	MapFlex 911 Installation, Configuration, Training in Year One	\$ 439.00	N	\$ 439.00
MF-SRV	MapFlex Software license	\$ 9,995.00	Y	\$ 6,296.85
ARCGIS-INS	ArcGIS Server/SDE Set Up	variable	N	variable
MS-ENT	MapSAG Data Management System	\$ 11,950.00	N	\$ 11,950.00
MS-FLT	MapSAG Floating License	\$ 17,950.00	N	\$ 17,950.00
MS-LT	MapSAG LT (Light Version)	\$ 7,995.00	N	\$ 7,995.00
MS-RVR	MapSAG RVR (Reviewer)	\$ 1,450.00	N	\$ 1,450.00

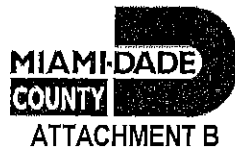
Product Code	Item Description	List Price	Discount	Offered Price
MS-SC	SimpleCell Wireless Mapping	\$ 3,450.00	N	\$ 3,450.00
MS-MB	911 MapBook	\$ 3,950.00	N	\$ 3,950.00
MF-DMS	MapFlex 911 Dispatch Mapping System	\$ 4,395.00	N	\$ 4,395.00
MF-LIS	MapFlex 911 Listener	\$ 3,700.00	N	\$ 3,700.00
MF-GSE	MapFlex GeoSpatial Explorer (GSE)	\$ 17,450.00	N	\$ 17,450.00
MF-HW	MapFlex Server Hardware	\$ 8,000.00	N	\$ 8,000.00
MF-HWBU	Backup Server Hardware	\$ 5,381.00	N	\$ 5,381.00
MF-TRN	MapFlex Training	\$ 300.00	N	\$ 300.00
MF-SRV-INS	MapFlex Server Installation	\$ 2,700.00	N	\$ 2,700.00
MF-SRV-SUP	Mapflex Server Support and Maintenance	\$ 2,569.00	N	\$ 2,569.00
ARCGIS-AV	ArcGIS Desktop ArcView 10	\$ 1,500.00	N	\$ 1,500.00
ARCGIS-SVRSE	ArcGIS Server Standard Workgroup 10	\$ 10,000.00	N	\$ 10,000.00
ARCGIS-SVRSW	ArcGIS Server Standard Enterprise 10	\$ 20,000.00	N	\$ 20,000.00
MS-SUP	MapSAG Annual Support and Maintenance (Per Year, 2-5)	\$ 1,961.00	N	\$ 1,961.00
MSF-SUP	MapSAG Floating Annual Support and Maintenance (Per Year, 2-5)	\$ 2,353.00	N	\$ 2,353.00
MS-ICT	MapSAG Individual Class Training (Per Person, Per Day)	\$ 495.00	N	\$ 495.00
SC-INS	SimpleCell Installation, Configuration, Training in Year One	\$ 577.00	N	\$ 577.00
SC-SUP	SimpleCell Annual Support and Maintenance (Per Year, 2-5)	\$ 595.00	N	\$ 595.00
MB-INS	911 MapBook Installation, Configuration, Training in Year One	\$ 577.00	N	\$ 577.00
MB-SUP	911 MapBook Annual Support and Maintenance (Per Year, 2-5)	\$ 595.00	N	\$ 595.00
MF-DMS-SUP	MapFlex 911 Client Support and Maintenance	\$ 699.00	N	\$ 699.00

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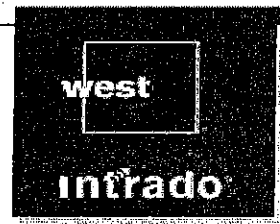
Product Code	Item Description	List Price	Discount	Offered Price
MF-LIS-INS	MapFlex 911 Listener Installation, Configuration, Training in Year One	\$ 2,700.00	N	\$ 2,700.00
MF-LIS-SUP	MapFlex 911 Listener Annual Support and Maintenance (Per Year, 2-5)	\$ 592.00	N	\$ 592.00
MF-GSE-INS	MapFlex GSE Installation, Configuration, Training in Year One	\$ 5,920.00	N	\$ 5,920.00
MF-GSE-SUP	MapFlex GSE Updates, Annual Support and Maintenance (Per Year, 2-5)	\$ 3,995.00	N	\$ 3,995.00
ARCGISSE-SUP	ArcGIS Server Standard Enterprise Annual Maintenance	\$ 2,360.00	N	\$ 2,360.00
GIS-CON	9-1-1 GIS Consulting (Per Hour)	\$ 117.50	N	\$ 117.50
GIS-SV1	Senior 9-1-1 GIS Specialist (Per Hour)	\$ 97.50	N	\$ 97.50
GIS-SV2	9-1-1 GIS Specialist (Per Hour)	\$ 87.50	N	\$ 87.50
GIS-SV3	Mapping Services Specialist (Per Hour)	\$ 77.50	N	\$ 77.50
GIS-MA	Detailed Map Audit	\$ 995.00	N	\$ 995.00
SUP-HR	Support Costs - Non-contracted or non-covered (Per Hour)	\$ 157.50	N	\$ 157.50
SFT-DEV	Software Development Services (Per Hour)	\$ 157.50	N	\$ 157.50

* Service may not be available through the HGACBuy catalog in all jurisdictions

Intrado does not currently offer A9-1-1 Services in the following states: AK, IL, ME, NH, NJ, SD. The following states currently offer tariffs for A9-1-1 ALI and Routing and are bound by the tariff prices: AZ, DE, GA, MD, NM, OK, PA. Intrado currently does not have a tariff on file in MI, but are required to do so prior to offering service. Intrado is also certified in CO, but do not have an A9-1-1 tariff filed yet.



QUOTE



Intrade VIPER System

for

Miami Dade, Florida
(HGAC - Direct)

Quote Number: 7489 v5

The applicable terms and conditions located at <http://www.intrade.com/terms> will apply to this Quote, unless (i) the parties have entered into a separate mutually executed agreement relating to the products or services under this Quote, or Customer is purchasing under a cooperative purchasing agreement referenced in this Quote. Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. The terms of this Quote will govern any conflict with any of the foregoing or any Customer purchase order, and no additional terms in Customer's purchase order will apply.

Summary - Base System

Item	Cost
Lightspeed Building	\$ 524,168.33
PD	\$ 381,825.13
Lightspeed Building TXT29-1-1	\$ 37,775.00
PD TXT29-1-1	\$ 37,775.00
Shipping	\$ 2,626.00
Total	\$ 984,169.46

Configuration Parameters

VIPER

Total Number of E9-1-1 Trunks	52
Total Number of Administrative PRI	8
Automatic Call Distribution	Included
Power Monitor/Power Ops Display	1 instance Power Ops Included
Desktop Power Monitor Display	Not Included
Large Wall-Mounted Display	Customer-provided

Answering Positions

Number of Power 911 Intelligent Workstations	63, Customer Supplied
Number of Monitors per Position	2, Customer Provided
SONIC	63, Customer Provided

Power 911 Intelligent Workstation Features

Integrated Telephone & Radio Recorder	Not Included
Data Transfer to Remote FAX Machines or via E-Mail (XDC)	Not Included
UPS on Workstation PCs (30 minutes)	Not Included
Tape Backup System	Not Included

MAP Solution

Number of MapFlex positions	63
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Sentry Monitoring System

Sentry Monitoring System	Included
Number of Positions to be monitored	63

Model #	Description	Qty	List	Unit Cost	Total
^{1,2} VIPER Node 1 - Room 1					
T1s					
912871/BB	Mediant 1000 prebuilt Building Block	2			
912870/1T1	Mediant 1000 Digital Voice Module Single Span	4			
912870/LIC	GW - Access License for Admin (per Chassls)	2			
VIPER					
912802/1	VIPER Primary Application Server	1			
912803/1	VIPER Primary VoIP Soft Switch	1			
912822/1	VIPER Secondary Backroom Server	1			
912823/1	VIPER Secondary VoIP Soft Switch	1			
Voice Recorder					
P10008	License to Connect Non-Intrado Recording Devic	2			
Subtotal					\$ 40,446.20

^{1,2} Common Servers					
Power 911 Database Server 1					
912811	Application Server Access License	1			
C10014	CABLE, PATCH CORD, RJ45, CAT5E, SNAGLESS, P	1			
221P000058-401	BOM - Serial RS232 plug in for Server	1			
914146	Remotely Anywhere Server Edition	1			
220P000320-401	Software BOM - IWS Utilities Version 2.2	1			
221P000037-401	Software BOM - Windows Security 2008 V2.2	1			
914957	RocketPort (Quad Port)	1			
Power 911 Database Server 2					
912811	Application Server Access License	1			
C10014	CABLE, PATCH CORD, RJ45, CAT5E, SNAGLESS, P	1			
221P000058-401	BOM - Serial RS232 plug in for Server	1			
914146	Remotely Anywhere Server Edition	1			
220P000320-401	Software BOM - IWS Utilities Version 2.2	1			
221P000037-401	Software BOM - Windows Security 2008 V2.2	1			
914957	RocketPort (Quad Port)	1			
MapFlex Main and Backup Server					
C10014	CABLE, PATCH CORD, RJ45, CAT5E, SNAGLESS, P	2			
221P000058-401	BOM - Serial RS232 plug in for Server	2			
914146	Remotely Anywhere Server Edition	2			
220P000320-401	Software BOM - IWS Utilities Version 2.2	2			
221P000037-401	Software BOM - Windows Security 2008 V2.2	2			
MF-SRV/C	MapFlex Server License Conversion	1			
E10140	MS Windows SRVR Std SP1 2008 R2 64Bit English	-1			
GIS-VAL	Standard GIS Data Validation	1			
Common Hardware					
P10094	Symantec backup software	1			

Model #	Description	Qty	List	Unit Cost	Total
	Sentry				
915100/CD	Sentry Media Set	1			
915101	Sentry Server Console Kit	1			
C10014	CABLE, PATCH CORD, RJ45, CAT5E, SNAGLESS, P	1			
221P000058-401	BOM - Serial RS232 plug in for Server	1			
914146	Remotely Anywhere Server Edition	1			
220P000320-401	Software BOM - IWS Utilities Version 2.2	1			
221P000037-401	Software BOM - Windows Security 2008 V2.2	1			
914957	RocketPort (Quad Port)	1			
E10153	ELM Class 1 System License (Server Agent)	6			
E10154	ELM Class 2 System License (W/S and IP Agent)	12			
Subtotal \$					25,064.20

^{1,2} **VIPER Node 1 - Room 2**

	T1s				
912871/BB	Mediant 1000 prebuilt Building Block	2			
912870/1T1	Mediant 1000 Digital Voice Module Single Span	4			
912870/LIC	GW - Access License for Admin (per Chassis)	2			
Subtotal \$					25,732.50

Model #	Description	Qty	List	Unit Cost	Total
^{1,2} Operators Floor					
	VIPER				
912890/BB	Media Kit Prebuilt Product Bundle	1			
911SIP	9-1-1 Ingress via SIP - License per position	62			
912811/U	Application Server Access License	62			
912812/U	PBX Access License - Per Workstation	62			
912850	VIPER Integrated ACD - Per Position	62			
912846	IP Phone - SNOM 760	62			
912812	PBX Access License - Per IP Phone	59			
	Power 911				
913100/U	Power 911 Client Access License Upgrade	62			
913202/U	Power 911 Server Access License Upgrade	62			
	ePrinter				
917310/U	ePrinter Software Upgrade	1			
	MapFlex				
MF-DMS/C	MapFlex Client License Conversion	62			
	Power OPS Software License				
P10035	Power OPS Media and Documentation	1			
E10642	Power OPS Software License	1			
	Dispatchers				
912846	IP Phone - SNOM 760	25			
912812	PBX Access License - Per IP Phone	25			
	Sentry Licenses Position/IP Phone				
E10154	ELM Class 2 System License (W/S and IP Agent)	152			
	New Position				
912811	Application Server Access License	1			
911SIP	9-1-1 Ingress via SIP - License per position	1			
912812	PBX Access License - Per Workstation	1			
912850	VIPER Integrated ACD - Per Position	1			
912846	IP Phone - SNOM 760	1			
912812	PBX Access License - Per IP Phone	1			
913100	Power 911 Client Access License	1			
913202	Power 911 Server Access License	1			
MF-DMS	MapFlex Client License	1			
				Subtotal \$	273,441.60

Model #	Description	Qty	List	Unit Cost	Total
^{1,2} On Site Spares					
912871/CHA	Mediant 1000 Chassis With AC Power- W/O Tele	1			
912870/AC	Mediant 1000 Spare AC Power Supply Module	1			
912870/1T1	Mediant 1000 Spare Part Digital Voice Module S	1			
912802/1	VIPER Primary Application Server	1			
912803/1	VIPER Primary VoIP Soft Switch	1			
913850/S	VIPER Enabling Kit - SONIC	1			
				Subtotal \$	12,837.50
⁴ Project Survey					
950100	Project Survey	1			
960575	Project Survey - Living Expense Per Day	3			
960580	Project Survey - Travel Fee	1			
				Subtotal \$	3,350.00
Staging					
MF-SRV-INS	MapFlex Server Staging	1			
950853	Back Room Equipment Staging - Per Cabinet	2			
				Subtotal \$	6,200.00
Installation					
950104	Professional Services - Client Install	1			
950104	Professional Services - Price Per Day	40			
960575	Installation - Living Expense Per Day	48			
960580	Installation - Travel Fee	4			
				Subtotal \$	76,100.00

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Model #	Description	Qty	List	Unit Cost	Total
Training					
P10087	CCS Administrator Training	3			
960801	MapFlex Training	3			
960801	Power 911 Administrator Training	1			
960801	Power 911 Refresher Training	3			
960575	Living Expense Per Day	14			
960580	Travel Fee	2			
				Subtotal	\$ 20,300.00
Cutover Assistance					
950104	Professional Services - Price Per Day	2			
960575	Installation - Living Expense Per Day	4			
960580	Installation - Travel Fee	1			
				Subtotal	\$ 5,050.00
Project Management					
950510	Project Management	1		\$	27,900.00
				Subtotal	\$ 35,646.33
Total					\$ 524,168.33

Model #	Description	Qty	List	Unit Cost	Total
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Maintenance Services

⁵ Software Protection and Remote Technical Support - 1 Year

950999/PRO1	Software Protection and Remote Technical Support (Year 1)	63		\$	37,800.00
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⁶ Software Subscription Service - 1 Year

950999/SUB1	Software Subscription Service (Year 1)	63		\$	94,500.00
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Power Ops Maintenance - 1 Year

E10643	On-Site Maintenance (Year 1)	1		\$	-
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MapFlex Maintenance - 1 Year

MF-SRV-SUP	MapFlex Server Support and Maintenance	1		\$	2,569.00
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Configuration Parameters

VIPER

Total Number of E9-1-1 Trunks	53
Total Number of Administrative PRI	8
Automatic Call Distribution	Included
Power Monitor/Power Ops Display	2 Included
Desktop Power Monitor Display	Not Included
Large Wall-Mounted Display	Customer-provided

Answering Positions

Number of Power 911 Intelligent Workstations	40 Existing, 1 New - Customer Provided
Number of Monitors per Position	2, Customer Provided
SONIC	41, Customer Provided

Power 911 Intelligent Workstation Features

Integrated Telephone & Radio Recorder	Not Included
Data Transfer to Remote FAX Machines or via E-Mail (XDC)	Not Included
UPS on Workstation PCs (30 minutes)	Not Included
Tape Backup System	Not Applicable

MAP Solution

Number of MapFlex positions	41
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Sentry Monitoring System

Sentry Monitoring System	Included
Number of Positions to be monitored	41

Model #	Description	Qty	List	Unit Cost	Total
^{1,2} VIPER Node 2 - Room 1					
T1s					
912871/BB	Mediant 1000 prebuilt Building Block	2			
912870/1T1	Mediant 1000 Digital Voice Module Single Span	4			
912870/LIC	GW - Access License for Admin (per Chassis)	2			
VIPER					
912802/1	VIPER Primary Application Server	1			
912803/1	VIPER Primary VoIP Soft Switch	1			
912822/1	VIPER Secondary Backroom Server	1			
912823/1	VIPER Secondary VoIP Soft Switch	1			
Voice Recorder					
P10008	License to Connect Non-Intrado Recording Device	2			
					Subtotal \$ 40,446.20
^{1,2} Common Servers					
Power 911 Database Server					
912811	Application Server Access License	1			
C10014	CABLE, PATCH CORD, RJ45, CAT5E, SNAGLESS, PURP	1			
221P000058-40	BOM - Serial RS232 plug in for Server	1			
914146	Remotely Anywhere Server Edition	1			
220P000320-40	Software BOM - IWS Utilities Version 2.2	1			
221P000037-40	Software BOM - Windows Security 2008 V2.2	1			
914957	RocketPort (Quad Port)	1			
Power 911 Database Server					
912811	Application Server Access License	1			
C10014	CABLE, PATCH CORD, RJ45, CAT5E, SNAGLESS, PURP	1			
221P000058-40	BOM - Serial RS232 plug in for Server	1			
914146	Remotely Anywhere Server Edition	1			
220P000320-40	Software BOM - IWS Utilities Version 2.2	1			
221P000037-40	Software BOM - Windows Security 2008 V2.2	1			
914957	RocketPort (Quad Port)	1			
Common Hardware					
P10094	Symantec backup software	1			
MapFlex Main and Backup Server					
C10014	CABLE, PATCH CORD, RJ45, CAT5E, SNAGLESS, PURP	2			
221P000058-40	BOM - Serial RS232 plug in for Server	2			
914146	Remotely Anywhere Server Edition	2			
220P000320-40	Software BOM - IWS Utilities Version 2.2	2			
221P000037-40	Software BOM - Windows Security 2008 V2.2	2			
MF-SRV/C	MapFlex Server License Conversion	1			
E10140	MS Windows SRVR Std SP1 2008 R2 64Bit English, 1p	-1			
GIS-VAL	Standard GIS Data Validation	1			

Model #	Description	Qty	List	Unit Cost	Total
Sentry					
915100/CD	Sentry Media Set	1			
915101	Sentry Server Console Kit	1			
C10014	CABLE, PATCH CORD, RJ45, CAT5E, SNAGLESS, PURP	1			
221P000058-40	BOM - Serial RS232 plug in for Server	1			
914146	Remotely Anywhere Server Edition	1			
220P000320-40	Software BOM - IWS Utilities Version 2.2	1			
221P000037-40	Software BOM - Windows Security 2008 V2.2	1			
914957	RocketPort (Quad Port)	1			
E10153	ELM Class 1 System License (Server Agent)	5			
E10154	ELM Class 2 System License (W/S and IP Agent)	12			
914957	RocketPort (Quad Port)	1			
Subtotal \$					24,739.20
^{1,2} VIPER Node 2 - Room 2					
T1s					
912871/BB	Mediant 1000 prebuilt Building Block	2			
912870/1T1	Mediant 1000 Digital Voice Module Single Span	4			
912870/LIC	GW - Access License for Admin (per Chassis)	2			
Subtotal \$					25,732.50
^{1,2} Operators Floor - 5680					
VIPER					
912890/BB	Media Kit Prebuilt Product Bundle	1			
911SIP	9-1-1 Ingress via SIP - License per position	20			
912811/U	Application Server Access License	20			
912812/U	PBX Access License - Per Workstation	20			
912850	VIPER Integrated ACD - Per Position	20			
912846	IP Phone - SNOM 760	20			
912812	PBX Access License - Per IP Phone	20			
Power OPS Software License					
P10035	Power OPS Media and Documentation	1			
E10642	Power OPS Software License	1			
Dispatchers					
912846	IP Phone - SNOM 760	13			
912812	PBX Access License - Per IP Phone	13			
Power 911					
913100/U	Power 911 Client Access License Upgrade	20			
913202/U	Power 911 Server Access License Upgrade	20			
ePrinter					
917310/U	ePrinter Software Upgrade	1			
MapFlex					
MF-DMS/C	MapFlex Client License Conversion	20			
Sentry Position/IP Phone Licenses					
E10154	ELM Class 2 System License (W/S and IP Agent)	55			

Model #	Description	Qty	List	Unit Cost	Total
				Subtotal \$	93,521.55

Model #	Description	Qty	List	Unit Cost	Total
1,2 Operators Floor - Annex					
	VIPER				
912890/BB	Media Kit Prebuilt Product Bundle	1			
911SIP	9-1-1 Ingress via SIP - License per position	20			
912811/U	Application Server Access License	20			
912812/U	PBX Access License - Per Workstation	20			
912850	VIPER Integrated ACD - Per Position	20			
912846	IP Phone - SNOM 760	20			
912812	PBX Access License - Per IP Phone	20			
	Power OPS Software License				
P10035	Power OPS Media and Documentation	1			
E10642	Power OPS Software License	1			
	Dispatchers				
912846	IP Phone - SNOM 760	12			
912812	PBX Access License - Per IP Phone	12			
	Power 911				
913100/U	Power 911 Client Access License Upgrade	20			
913202/U	Power 911 Server Access License Upgrade	20			
	Sentry Position/IP Phone Licenses				
E10154	ELM Class 2 System License (W/S and IP Agent)	53			
				Subtotal \$	92,125.20
1,2 New Position					
912811	Application Server Access License	1			
911SIP	9-1-1 Ingress via SIP - License per position	1			
912812	PBX Access License - Per Workstation	1			
912850	VIPER Integrated ACD - Per Position	1			
912846	IP Phone - SNOM 760	1			
912812	PBX Access License - Per IP Phone	1			
913100	Power 911 Client Access License	1			
913202	Power 911 Server Access License	1			
E10154	ELM Class 2 System License (W/S and IP Agent)	1			
MF-DMS	MapFlex Client License	1			
				Subtotal \$	14,830.80

Model #	Description	Qty	List	Unit Cost	Total
4 Project Survey					
950100	Project Survey	1			
960575	Project Survey - Living Expense Per Day	1			
				Subtotal \$	1,700.00
Staging					
MF-SRV-INS	MapFlex Server Staging	1			
950853	Back Room Equipment Staging - Per Cabinet(VIPER c	2			
				Subtotal \$	6,200.00
Installation					
950104	Professional Services - Price Per Day	32			
960575	Installation - Living Expense Per Day	38			
960580	Installation - Travel Fee	3			
				Subtotal \$	59,350.00
Project Management					
950510	Project Management	1			
				Subtotal \$	23,179.68
Total				\$	381,825.13

Model #	Description	Qty	List	Unit Cost	Total
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Maintenance Services

⁵ Software Protection and Remote Technical Support - 1 Year

950999/PRO1	Software Protection and Remote Technical Support (Year 1)	41		\$	24,600.00
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⁶ Software Subscription Service - 1 Year

950999/SUB1	Software Subscription Service (Year 1)	41		\$	61,500.00
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Power Ops Maintenance - 1 Year

E10643	On-Site Maintenance (Year 1)	1		\$	-
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MapFlex Maintenance - 1 Year

MF-SRV-SUP	MapFlex Server Support and Maintenance	1		\$	2,569.00
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Sites Summary

Item	Cost
Professional Services	\$6,700.00
TXT29-1-1	\$75,550.00
DISCOUNT	(\$6,700.00)
Total:	\$75,550.00

Optional Services

<u>TXT2-9-1-1</u> (Integrated Text Messaging)	\$79,200.00
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Allows the PSAPs to accept Text Messages to 9-1-1 from all wireless carriers. The above price is inclusive for the service,

Summary - Lightspeed Bldg

Item	Cost
Professional Services	\$3,350.00
TXT29-1-1	\$37,775.00
DISCOUNT	(\$3,350.00)
Total:	\$37,775.00

Configuration Parameters - Lightspeed Bldg

Answering Positions

Total Number of Positions	11
Total Number of Years	2

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Model#	Description	Qty	List Price	Selling Price	Total
ITS Installation					
950104	Intrado Professional Services (per Day)	1			\$1,500.00
960575	Living Expense per Day per Person	3			\$600.00
960580	Travel Fee per Person	1			\$1,250.00
				Subtotal	\$3,350.00
TXT29-1-1 - 2 years					
ITXTMRF6	TXT29-1-1 Integrated with Power 911 Monthly recurring fee per PSAP-Target Price (11 + seats)	24			\$22,800.00
P10064	ITS Service (Monthly)	24			\$3,600.00
ITXTOTF6	TXT29-1-1 Integrated with Power 911 One-time-fee per PSAP- Target Price (11+ seats)	1			\$9,500.00
P10063	ITS Equipment	1			\$1,875.00
				Subtotal	\$37,775.00
One Time ITS Installation Discount					
DISCOUNT SVC	Service Discount	1		(\$3,350.00)	(\$3,350.00)
				Subtotal	(\$3,350.00)
				Total	\$37,775.00

Optional Items and Services

Model#	Description	Qty	List Price	Selling Price	Total Price
Optional TXT29-1-1 - Years 3-5					
ITXTMRF6	TXT29-1-1 Integrated with Power 911 Monthly recurring fee per PSAP-Target Price (11 + seats)	36			\$34,200.00
P10064	ITS Service (Monthly)	36			\$5,400.00
				Subtotal	\$39,600.00

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Summary - 5680 PSAP

Item	Cost
Professional Services	\$3,350.00
TXT29-1-1	\$37,775.00
DISCOUNT	(\$3,350.00)
Total:	\$37,775.00

Configuration Parameters - 5680 PSAP

Answering Positions

Total Number 11
of Positions
Total Number 2
of Years

Model#	Description	Qty	List Price	Selling Price	Total
ITS Installation					
950104	Intrado Professional Services (per Day)	1			\$1,500.00
960575	Living Expense per Day per Person	3			\$600.00
960580	Travel Fee per Person	1			\$1,250.00
				Subtotal	\$3,350.00
TXT29-1-1 - 2 years					
ITXTMRF6	TXT29-1-1 Integrated with Power 911 Monthly recurring fee per PSAP-Target Price (11 + seats)	24			\$22,800.00
P10064	ITS Service (Monthly)	24			\$3,600.00
ITXTOTF6	TXT29-1-1 Integrated with Power 911 One-time-fee per PSAP- Target Price (11+ seats)	1			\$9,500.00
P10063	ITS Equipment	1			\$1,875.00
				Subtotal	\$37,775.00
One Time ITS Installation DISCOUNT					
DISCOUNT SVC	Service Discount	1		(\$3,350.00)	(\$3,350.00)
				Subtotal	(\$3,350.00)
				Total	\$37,775.00

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Optional Items and Services

Model#	Description	Qty	List Price	Selling Price	Total Price
Optional					
TXT29-1-1 -					
Years 3-5					
ITXTMRF6	TXT29-1-1 Integrated with Power 911 Monthly recurring fee per PSAP-Target Price (11 + seats)	36			\$34,200.00
P10064	ITS Service (Monthly)	36			\$5,400.00
Subtotal					\$39,600.00

Notes

- 1 All network connectivity between the two PSAP's (dedicated WAN), including all associated hardware, will be the responsibility of the end user.

This pricing assumes that a valid Software Subscription agreement is in place; otherwise all upgrade software needs to be charged.

**Customer is providing all SONICs (previously ordered), workstations, and monitors.
Customer will sign disclaimer for workstations.**

Customer to provide all VIPER LAN Switches, Power 911 DB Server, Power MIS DB Server, MapFlex Main and Backup Server, and Sentry Server as per the technical specifications provided by Intrado.

Power 911, Power MIS, MapFlex Main and Backup and Sentry servers should meet the following specifications:

SERVER, RACKMOUNT, 1U, HP DL320e Gen8 V2, HP, 2LFF, E3-1220v3, 8GB, 2 x 500GB. All servers must be equipped with Windows Server 2008.

MapFlex Main and Backup Server Specifications:

Minimum Recommended Server Requirements:

- Required Chassis: HP DL320e
- Memory: 16GB
- Disk Space: 500GB – 1TB
- Windows Server 2008 R2 SP1
- ArcGIS for Server Enterprise Standard 10.2.2

Sentry Server - Type A: 914962

- 1 x HP DL320e Gen8 V2 NHP 2-LFF CTO Server [#1]
- 1 x HP DL320e Gen8 v2 NHP 2LFF CTO Svr
- 1 x HP DL320e Gen8 v2 E3-1220v3 FIO Kit
- 2 x HP 4GB 2Rx8 PC3L-12800E-11 Kit
- 1 x HP 500GB 6G SATA 7.2k 3.5in NHP MDL HDD
- 1 x HP 9.5mm SATA DVD RW Jb Kit
- 1 x HP 1.83m 10A C13-UL US Pwr Cord
- 1 x HP 1U SFF Ball Bearing Rail Kit

Power 911 DB Server - Type B: 914963

- 1 x HP DL320e Gen8 V2 Hot Plug 2LFF CTO Server [#1]
- 1 x HP DL320e Gen8 v2 Hot Plug 2LFF CTO Svr
- 1 x HP DL320e Gen8 v2 E3-1220v3 FIO Kit
- 2 x HP 4GB 2Rx8 PC3L-12800E-11 Kit
- 2 x HP 500GB 6G SATA 7.2k 3.5in SC MDL HDD

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Notes

Bandwidth requirements will be determined following determination of the specific functionality required.

Lightspeed Building: New Viper configured with 52 CAMA, 8 Admin PRI, and 63 Positions.
Site includes ACD and Power Ops (1 instance), Power 911, and MapFlex.

Miami Dade PD: New Viper configured with 53 CAMA, 8 Admin PRI, and 41 positions.
Site includes ACD and Power Ops (2 instances), Power 911, and MapFlex.

Customer is to provide a workstations and install the large screen display on which Power Ops is to be broadcasted.

Customer to provide the following peripheral equipment, if required:

Additional Backroom Equipment Required:

- * Two (2) Modems to ALI Database
- * One (1) ACDR printer (serial printers ie. Microline 320).
- * One (1) Network Laser Printer.
- * Amphenol cables and punch blocks.
- * One (1) Dial-Up Line for Remote Monitoring and Maintenance must be provisioned.

Additional Power IWS Equipment Required:

Each Power IWS computer requires sufficient CAT5 Network Cabling (2 per position), not normally supplied by Intrado, to reach the Network switches (the switches are installed in the VIPER cabinet).

The Standard Operating Procedure and Premise Information Modules require customer-input of data.

Notes

- 2 WAN connectivity is not included and must be provided by the Customer.

Routers are not included. Assumes redundant connection to a 10MB Metro-E.

WAN Requirements:

- Layer 3 routing must be provided between all locations
- Certified CAT5e/CAT6 between all network switches
- Guaranteed Bandwidth for all Intrado applications (bandwidth to be advised)
- Low Latency (< 40ms)
- Low Jitter (< 5ms)
- Support for DHCP Relay/Forwarding (per RFC 1542) from remote sites to their associated hosts
- Support for QoS (Quality of Service)
- Security against intrusion and virus attack
- Reliable links (fault tolerant) – no single point of failure may cause L3+ disruption for more than four (4) seconds
- DNS Caching and forwarding from remotes to their associated hosts
- Multicasting between remote sites and their associated hosts
- Cisco routers using IOS that conform to Cisco's operating specifications
- A Cisco privileged user/password combination of Intrado's choice accessible via telnet.

A Dial-Up Line for Remote Monitoring and Maintenance must be provisioned.

Each of the proposed VIPER backrooms are equipped with a pair of high performance LAN switches to support backroom functions. These switches will then be connected to a customer provided LAN infrastructure offering sufficient ports for all positions. The customer is also assumed to provide all LAN cabling to be used for all system components.

The customer will also provide a suitable VPN connection to the systems in order to support remote access operations.

Notes

- 3 MapFlex is a viewing software. Customers must supply and maintain GIS data unless Intrado has been contracted to fulfill this role.

The Intrado GIS Data Validation service examines the quality of end user supplied GIS data for use by MapFlex 9-1-1. Any potential problems identified during the GIS data validation process are reported to customer, including problem descriptions and recommended corrective action..

The GIS data is then configured to work with MapFlex. Part of the preparations includes sample testing to ensure that the desired operational results can be achieved.

The GIS Validation service produces a report which characterizes issues as recommended to be fixed or required to be fixed before time of deployment. Errors in the GIS data that are required to be fixed will severely impact the ability for MapFlex to map incoming 9-1-1 calls. Intrado will not be liable for loss of functionality in MapFlex associated with inadequate or incomplete end user supplied GIS data.

Corrections to the GIS data are not performed as part of this service, nor can the positional accuracy of the data be validated. If the customer would like Intrado to complete the corrections to the GIS data, a price quote can be provided upon request.

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- 4 The Project Survey is intended to identify any additional miscellaneous equipment or services required to ensure smooth installation and operation of the quoted system. Additional costs may be incurred upon completion of the Project Survey.
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5 **Software Protection and Remote Technical Support**

Software Protection and Remote Technical Support is a coverage requirement with the purchase and ownership of Intrado CPE system equipment. The coverage requirement is effective after the expiration of the system warranty, but a purchase order for the service, for at least for a one year duration, is required at the time of any new system purchase.

Software Protection and Remote Technical Support cannot be deleted from quotes or system orders.

Once a Software Protection and Remote Technical Support service contract is established for the site during system initial purchase, all items subsequently added to the site will not require an additional contract, but the acquisition of additional positions will increase the price of the services.

A). For sites with one year coverage contracts, the increased price will be reflected in the quote at the next contract renewal point.

B). For sites with multi-year agreements, the customer will be required to retract the remaining years of the original purchase order and issue a new purchase order for the remaining period covering the original system and new positions.

Notes

If a contract for Software Protection and Remote Technical Support expires without renewal, causing a lapse in coverage, the customer's access to the Support Center will be discontinued and a notification of services termination will be issued. Reinstatement of the lapsed coverage will require the following from the customer:

- A). Payment in full for the lapsed period at the prevailing per-seat rate
- B). Purchase of a new maintenance agreement (one-year or five-year)
- C). System Recertification fees in the form of a Class A Inspection at \$1,500.00 per day plus related travel and expense charges.

Software Protection

This offering provides for the availability of software product updates. Installation and training (if needed) are not included. Intrado will publish periodic software release bulletins to customers which announce important product updates for Intrado Software. Customers may then request the new update from Intrado, based on applicability of the release to Customer's System. Customer is responsible for installation of all these releases, unless the On-Site Maintenance Service is purchased. If On-Site Maintenance has not been purchased and the customer prefers to have Intrado deploy a new release, Intrado will dispatch appropriate personnel to perform the upgrade on a mutually agreed upon date at Intrado's then current prices for such services.

Remote Technical Support:

Support is provided by associates who specialize in the diagnosis and resolution of system performance issues. Remote Technical Support is available 24/7 through both a toll free hotline and a secure customer Internet portal. All service inquiries are tracked by a state-of-the-art CRM trouble ticket system that can be queried by customers through the online portal to obtain the most up-to-date status on their issues.

6 Software Subscription Service

The Software Subscription Service provides the customer with access to software upgrades including new features. This offering only provides for the availability of the software. Installation and training (if needed) are not included. Any required hardware or operating system changes are also not included.

Intrado will provide periodic software release bulletins to customers which announce and explain new feature releases for Intrado Software. Customers may then request the new release or version from Intrado, based on applicability of the release to Customer's System.

Notes

7 On-Site Support Services

On-site Support Services are primarily designed to assist with issues that require System expertise in troubleshooting and restoration at the customer's location.

On-site Support Services include travel costs and time and labor related to the service incident. Also included in the service are quarterly on-site preventative and routine maintenance reviews (four per year) of the customer's Intrado System. These maintenance visits can include the installation of routine updates to software. Training, configuration changes, reprogramming and System upgrade labor are not included in this offering, but are available for purchase.

On-Site Support Services options include the designation of a technician dedicated specifically to the customer's deployment(s), or alternately a non-dedicated resource available for use with other customers. Intrado may engage third-party vendors to provide the On-Site Support Services.

Two dedicated onsite technicians are included.

Fees for On-Site Support Services will be invoiced when such services commence following acceptance at the initial site.

- 8** All optional modules in this quote have been priced under the assumption that they will be purchased and installed concurrently with the base system. If these modules are to be installed at a later date, additional travel & living expenses will apply. No maintenance fees have been included for these items. Once the configuration has been finalized, Intrado will amend the pricing for equipment and services as necessary.
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- 9** Sentry fees do not include Intrado monitoring of the site's performance via the Sentry system. The Sentry Monitoring System has been configured to monitor all Power IWS positions, the VIPER servers, the network switches, routers, and the Power 911, Power MIS & Object servers. Monitoring of other optional components is not included in this proposal. Any monitoring of additional equipment will be at added expense to the customer.

Lightspeed

IP Licenses: 4 VIPER Servers, 4 LAN switches, 63 IWS positions, 1 Power Ops workstation, 2 routers, 2 ALI modems

Server Licenses: 2 Power 911 server, 2 MapFlex, 1 Sentry Server

PD

IP Licenses: 4 VIPER Servers, 4 LAN switches, 41 IWS positions, 2 Power Ops workstation, 2 routers, 2 ALI modems

Server Licenses: 2 Power 911 server, 2 MapFlex, 1 Sentry Server

Notes

- 10 Customer will provide Intrado with a written notice of acceptance or rejection, based on a Severity Level 1 or 2 failure (as defined in the Maintenance and Support terms), within ten calendar days after Intrado's notice of System Cutover ("Notification Date"), which acceptance will not be unreasonably withheld or conditioned. If Customer does not accept the Software and Equipment, it will notify Intrado in writing within ten calendar days of the Notification Date and will specify the Severity Level 1 or 2 failure. Intrado will use commercially reasonable efforts to promptly diagnose and correct all identified failures and the acceptance process will be repeated until the System is accepted. If Customer fails to provide written notice of rejection as stated above within the time stated above, acceptance will be deemed to have occurred. "System Cutover" will mean the first date that the Software and Equipment is used for live call-taking or dispatching. If the Software and/or Equipment is being installed at multiple sites, the above acceptance process will apply to each site. The date of acceptance of the first site will be referred to as the "Acceptance Date". Services will be deemed accepted when performed.
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Notes

Intrado designs, develops, installs and maintains products known for their reliability within the public safety sector. The level of reliability is a result of careful engineering combined with the integration of quality components from industry-recognized vendors. The final solution's reliability and performance depends highly on the integration and system test procedures implemented by our engineering staff. While Intrado markets and sells its products as turnkey solutions, it also wishes to respond favorably to certain customers who desire to replace one or more components of the Intrado solution with one or more components of their choice, remove a device altogether, or interconnect the private network to other networks.

Customer is hereby informed that solution component failures, lack of performance or any other deviation from a published specification will not be considered as a product or solution failure if Intrado determines that such failure(s) have been caused in whole or in part by systems or products not provided by Intrado, or by interconnected networks.

In addition, all help desk, technician and engineering service costs associated with the diagnostics of the failure condition related to the customer deviation will be invoiced to the customer at published rates. Problems associated with the removal of a non-Intrado supplied component will also be treated in the same manner as above.

Date:

Site Name and address:

Customer Name:

Deviation from IWS Standard:

Intrado Representative Signature/Date:

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Notes

Terms

SUBMIT P.O.	ordermanagement@intrado.com
PRICING	All prices are in U.S. Funds. Taxes, if applicable, are extra. Shipping charges are extra unless specified on the proposal
SHIPPING	FCA (Montreal), INCOTERMS 2010
PAYMENT	50% on delivery of Software and Equipment. 50% pm Acceptance Date (See note 10)
DELIVERY	TBD.
VALIDITY	Quote is valid for 120 days; however, certain parts (indicated in this Quote as part numbers with the following Identifier : QXXXXX, constitute unique third party components. These components, including model and price, (i) may be subject to change at any time; and (ii) are non-cancelable, non-refundable, and non-exchangeable at any time.



See "Call Handling Legal Terms" at www.intrado.com/terms, subject to the following exceptions and modifications:

Replace Section 2.1 with the following:

Subject to these Terms, Intrado grants to Customer a personal, nonexclusive, nontransferable, *perpetual*, non-sublicensable, license to use the Software at the location ("Site") and on the number of servers, workstations and users or other applicable metric set forth in the Order, solely for Customer's internal purposes, to copy the Software onto a storage device and to make one copy solely for backup and disaster recovery purposes.

Under Section 4.3, delete the word "noninfringement".

Under Section 7, replace the second sentence with the following:

THE TOTAL LIABILITY OF *EITHER PARTY* FOR ANY REASON WILL BE LIMITED TO THE AMOUNT PAID BY CUSTOMER UNDER THE RELEVANT ORDER IN THE SIX MONTHS PRIOR TO THE CLAIM.

Add a new Section 6.1(a), to read as follows:

Infringement: Intrado will (a) defend or settle any third party claim against Customer that the Services or Software infringe any U.S. patent or other intellectual property right ("IP Claim"); and (b) pay any final judgment or settlement agreed to by Intrado. These obligations will not apply if a claim arises in whole or in part from (1) Customer's alteration of the Services or Software; (2) the Customer Materials or Services based on the Customer Materials, or information, design, specifications, directions, instruction, software, data, or material not furnished by Intrado; (3) combination of the Services or Software with the Customer Materials or any materials, products or services not provided by Intrado; or (4) any third party products or services. If an IP Claim occurs or Intrado believes may occur, Intrado may (1) obtain the right to continue the Services or to permit Customer to use the Software; (2) modify or replace the Services or Software so they are non-infringing and in compliance with this Agreement; (3) terminate the applicable Services without further liability; or (4) terminate the applicable Software license and refund to Customer an amount equal to the amount paid for the infringing Software, adjusted pro rata based on a 4 year useful life. This Section provides Customers' exclusive remedy for any infringement claims.

Under Section 7, delete the second sentence.

Under Section 11, replace the next-to-last sentence with the following:

The date of acceptance of the later of the Lightspeed and PD sites will be referred to as the "Acceptance Date".

The insurance requirements of Section 13 will not apply to the Customer.